INDEX Deposition of: Page VOLUME: 3 BARBARA SULLIVAN PAGES: 1 EXHIBITS: 134 Examination by Mr. Follansbee COMMONWEALTH OF MASSACHUSETTS 5 MIDDLESEX, ss. SUPERIOR COURT DOCKET NO. 08-04641-B 6 Exhibits Page 7 JOHNSON GOLF MANAGEMENT, INC., Notice of Deposition, Plaintiff, 8 November 29, 2010 5 2 Subpoena April 12, 2012 TOWN OF DUXBURY, and North Hill Advisory Committee, CONSISTING OF MICHAEL DOOLIN, CHAIRMAN, SCOTT WHITCOMB, ROBERT M. MUSTARD, JR., 10 3 Duxbury By-Laws Excerpts Sec. 3.15 11 4 Town Manager Act Appendix "B" MICHAEL MARLBOROUGH, ANTHONY
FLOREANO, MICHAEL T. RUFO, THOMAS K.
GARRITY, RICHARD MANNING, W. JAMES F.
and GORDON CUSHING (EX OFFICIO)
and CALM GOLF, INC., and 12 5 Doolin Letters January 2004 5 JAMES FORD. 13 6 Selectmen Minutes List Town CHARLES LANZETTA, Website 2003-2005 14 Defendants 7 NHAC To Selectmen May 14, 2008 ----x 5 -----15 DEPOSITION OF ELIZABETH SULLIVAN, taken on behalf of the Plaintiff, pursuant to the applicable provisions of the Massachusetts Rules of Civil Procedure, before Jessica F. Story, Certified Shorthand Reporter and Notary Public in and for the Commonwealth of Massachusetts, at the offices of Brody, Hardoon, Perkins & Kesten, One Exeter Plaza, Boston, Massachusetts, on Friday, April 20, 2012, commencing at 10:14 a.m. 8 E-mails Re: RFP 2008 16 9 Selectmen Minutes August 25, 2008 5 17 10 FOIA Re: North Hill December 8, 2008 18 5 19 11 Selectmen Minutes December 22, 2008 20 12 Complaint - Middlesex Superior BRAMANTI & LYONS COURT REPORTING, INC. REGISTERED PROFESSIONAL REPORTERS 21 Court December 12, 2008 92 STATE STREET, BOSTON, MA 02109 TEL: 617.723.7321 / FAX: 617.723.7322 13 MacDonald Award Letter January 15, 2009 22 www.bramanti-lyons.com 23 14 Settlement Offer January 16, 2009 5 24 4 Exhibits (cont.) APPEARANCES: Page 2 15 Judge Smith's Order February 2, 2009 Stephen R. Follansbee, Esq. 3 Follansbee & McLeod, LLP 16 Doug J. To MacDonald 536 Granite Street Re: Settlement March 25, 2009 5 Braintree, Massachusetts 02184 5 17 Follansbee to Troy Re: Attorney for the Plaintiff Settlement April 3, 2009 5 6 18 April 6, 2009 Minutes Re: 7 Liquor License Leonard H. Kesten, Esq. Brody, Hardoon, Perkins & Kesten, LLP 8 19 Doug J. to Selectmen One Exeter Plaza April 13, 2009 Boston, Massachusetts 02116 9 Attorney for the Defendants, 20 Follansbee to Troy Town of Duxbury and North Hill Advisory 10 Re: Settlement July 28, 2009 5 Committee, Consisting of Michael Doolin, 11 21 Doug to Selectmen January 24, Chairman, Scott Whitcomb, Robert M. Mustard, 2010 with Schedule of Exhibits Jr., Michael Marlborough, Anthony Floreano, 12 Michael T. Rufo, Thomas K. Garrity, Richard 22 Selectmen Minutes January 25, 13 Manning, W. James Ford, and Gordon Cushing (Ex 2010 officio) 23 1999 Contract "ARREARS" 15 24 Liquor License Covering "Premises" 2009 16 ALSO PRESENT: 25 Transcript 10/4/10 - Troy Statement Re: Consultant, Pages 146-147 17 Douglas Johnson Jason Laram ee 18 Judge Paul Chernoff 26 Revocation Letter to CALM Golf 19 11/24/10 Gregory J. Aceto, Esq. 20 27 IFB March 21, 2011 5 21 28 G.L. c 30B, Section 17 29 CALM Golf 2007 Tax Return 22 8.9 23

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- 1 Q. What do you remember Attorney Troy telling you 2 as far as your deposition was concerned?
- 3 Α. It was on and it was off. I didn't have to go.
 - Q. And subsequent to that, have you had any discussions with Robert Troy about your potential deposition?
- 7 As I've been told over a period of time that 8 this was coming up.
- 9 Q. When was the last time you talked to Attorney
- 10 Troy about this deposition?
- 11 A. About today?

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- 12 **Q.** About the deposition in this case.
- 13 A. He had called me within the last couple of weeks 14 to make sure I knew where I was supposed to be 15 going and what I was, you know, I was going to 16 show up and what time.
- 17 Q. Other than that, did he discuss anything about 18 the deposition or the lawsuit with you in the
- 19 last couple of weeks?
- To the -- specifically, you know, that we were 20 21 coming to a deposition and that there had been, 22 you know, concerns about what had been going on.
- 23 Q. What did he say?

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A. I didn't take notes, particularly. 1 the 5th of April this year?

2 A. Right.

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3 Q. And how long did you meet with Attorney Troy 4 when he gave you these records?

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- 5 A. Half hour.
- 6 Q. And in the course of that half hour, what else
- 7 did he have to say?
- 8 Talked about, you know, family. Talked about,
- 9 you know, that type of thing, you know, how have
- 10 you been and just here are the records. And,
- 11 you know, that the situation had become
- 12 difficult.

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But, you know, specifically not -- there was no direction as to what, you know, what I was to repeat or say. He was just, here, there's the information.

- Q. Did he -- when you say the situation became 17
- 18 difficult, did you understand what he was
- 19 talking about?
- 20 Α. The situation has always been difficult.
- 21 What particularly made it difficult in your 22 estimation?
- 23 A. Previously or at this point in time?
- 24 Q. At this point in time.

MR. KESTEN: Can I have one minute?

(Recess taken.)

5 Having had a chance to speak with Attorney 6 Kesten, what was the discussion you had about 7 the concerns that Attorney Troy was addressing 8 in the last few weeks?

9 It's specifically just, he had given me some 10 information to -- copies of notes or e-mails 11 from the -- or details from the -- what went on 12 with the contracts, and to refresh my memory as 13 to the case.

- 14 Q. When did he give you those?
- 15 He came to Boston and gave them to me. May I 16 reference my --
- Q. 17 Reference anything you need to reference.
- 18 Sorry. Just so that I can tell you the real 19 date. It wasn't last week. It was the week 22 23
 - before. The 5th, maybe. I could find out but I'm -- the week before. I was in class all last week so I wasn't in my office at all this week so I know it was last --When you're saying the 5th, you're referring to

- A. 1 That there seems to be a lot of controversy over 2 language changes in the contract and how they
- 3 took place.
- 4 **Q.** And were you aware prior -- well, strike that.
- 5 That's a bad question.

6 What was difficult in the past different 7 than that?

- 8 What was difficult in the past?
- 9 Q. Well, you said the case had always been
- 10 difficult. What was difficult about it in 2008
- 11 when it was first filed?
- 12 A. Oh. That it existed. I mean, that the bid had 13 not gone out, been answered and executed and
- 14 gone on.
- 15 Q. Now, if you look at Exhibit Number 2 in your 16
 - looseleaf, if you just turn the page.
- 17 Α. Sure.
- 18 Q. That's a subpoena that was -- you received that 19 approximately a week ago; is that correct?
- 20 Oddly enough, with a check for \$13 for some man 21 I don't know.
- 22 Q. You're welcome. You can have Junch. The check 23 came from me.
- I didn't understand it. I was confused by it. 24

- 1 MR. KESTEN: It's a witness fee.
- 2 Q. You get the witness fee. That's lunch.
- 3 MR. KESTEN: I just got subpoenaed. I got \$50.
- 5 MR. FOLLANSBEE: Where are you going 6

from?

- 7 MR. KESTEN: Wellesley to Boston.
- 8 MR. FOLLANSBEE: That's too much.
- 9 It was just left at my door and I found the 10 envelope. Yes, I'm here.
- Q. 11 Did you bring any documents with you?
- 12 A. No, I did not.
- 13 Q. Do you have any documents pertaining to the
- North Hill Country Club at all? 14
- 15 A. I really don't.
- Q. What did you do with documents that you may have 16
- 17 received over the years pertaining to the North
- 18 Hill Country Club as a person on the board of
- 19 selectmen?

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- 20 Α. Either I left them after the meeting if -- there
- 21 was always volumes on many -- as you can imagine
 - over the course of nine years there were many
 - piles of paper that went with different issues.
 - They were always kept at Town Hall if I needed

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- 1 them, and I learned very quickly if I started
 - taking everything home and keeping it, that I
- 3 would have to add a room to my house.
- So you would leave everything at Town Hall?
- 5 I would sometimes leave everything at Town Hall.
- It would -- or the packet would come home with 6
- 7 me and I would throw it away. And after I left
- 8 the board I had occasion to clean out my office
- and got rid of everything.
- Where you say you throw it away -- so let me 10
- 11 understand this.
- 12 To the dumpster.
- 13 If correspondence was directed to you as a
- 14 member of the board of selectmen?
- 15 A. Right.

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- 16 Q. Would you throw that away?
- 17 Yeah. There was many pieces of correspondence.
- If it was something that needed to be referenced 18
- 19 later, there was a copy kept at Town Hall.
 - How did you determine what you threw away and what you kept?
- 22 I threw away most of all of it. I mean,
- 23 personal memorabilia I kept.
- 24 Q. Well, I'm not interested in personal

- 1 memorabilia.
- 2 A. You're asking.
- 3 If a letter was directed to you as a member of
- 4 the board of selectmen?
- 5 Α. Yep.
- 6 Q. You would take that home on occasion and throw
- 7 it away?
- Α. 8 A-huh.
- 9 Q. You have to answer.
- 10 Α. Yes.
- 11 Q. Did anyone ever explain to you that the
- 12 correspondence that you received as a member of
- 13 the board of selectmen is a public record under
- 14 the Massachusetts Public Records Law?
- 15 A. Sure.

- 16 And you thought it was okay to throw public
- 17 records away?
- 18 A. I knew that there was a copy of these
- 19 correspondence kept at Town Hall, which seemed
 - much better.
- Who keeps the correspondence at Town Hall? 21 Q.
- 22 Well, if it was part of a meeting, then it would
- 23 have been kept with the meeting minutes as an
- 24 attachment. If it was something that was
- 1 separate through Town Hall in the selectmen's
- 2 office, they would keep it in the files
- 3 according to the subject matter.
- 4 Q. What about, did you have a method of preserving
- 5 e-mail correspondence to you as a member of the
- 6 board of selectmen?
- 7 A. As a segregated form, no. I did a search of my
- 8 e-mail account and didn't have anything to do
- 9 with North Hill in there, but there was a lot of
- 10 e-mail correspondence that wasn't in this
- 11 regard.
- 12 Q. Your function as a member of the board of
- 13 selectmen is to represent the tax payers of the
- 14 town, correct?
- 15 A. I think you know that. Yes.
- 16 Q. Effectively, the board of selectmen is selected
- 17 as essentially the chief executive officers of
- 18 the town, correct?
- 19 A. Yes.
- 20 Q. And that's how you understood your role in
- 21 Duxbury; isn't that true?
- 22 A.
- 23 Q. Directing your attention to Exhibit Number 3,
- 24 these are excerpts from the bylaws of the Town

- 1 of Duxbury. You're familiar with those,
- 2 correct?
- 3 Α. Yes.
- Q. And one of the roles -- at the very bottom of 5 the page in very small print you'll see numbers 6 on some of these. I'm referring to now Page 5 7 at the very bottom, very, very bottom of the 8 page. It says Sullivan DEP 5.
- 9 A. Yes.

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10 **Q.** We're on the same page then.

MR. KESTEN: That's deposition.

- 12 Q. You understand that one of the roles that the 13 town empowered the board of selectmen with was the right to hire counsel on particular cases, 14 15 correct?
- A. Yes. 16
- Q. And it required a consent of the board which 17 18 would be two out of three, correct?
- 19 A. Yes.
- 20 **Q.** Now, in this particular case, the case of
- 21 Johnson Golf Management versus the Town of
- 22 Duxbury, when did you make a decision as a board
- 23 of selectmen to assign this case to Attorney
 - Troy?

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- 1 Attorney Troy handled and has handled for a 2 number of years all of the cases, so in 3 particular, no decision was made that -- to 4 handle this case. He, as a matter of course, 5 handles the legal matters for the town.
- 6 Q. But directing your attention to paragraph 3.1.5 7 on Exhibit 3, Page 5, it indicates that, "No 8 department or official can request the services 9 of town counsel without first obtaining the

consent and approval of the board of selectmen." Is it your testimony that that wasn't

- 12 done in this particular case? 13 No. It's my testimony that that language was 14 designed so that people could not independently 15 go to town counsel and run up a lot of legal 16 fees. I don't believe -- we did not -- in the 17 course of town business there are many legal 18 matters that come before the town, and we did 19 not appoint counsel for each of these individually.
- At some point the town turned this matter over 22 to Attorney Kesten's office, and Attorney Kesten 23 -- and am I correct that Attorney Kesten's
- 24 office is being paid by the town's insurer, not

- 1 the town; is that correct?
- 2 A. That is my understanding, yes.
- 3 **Q.** And as one of the chief executive officers of
- 4 the town, it's always a concern on how much
- 5 money you're spending for all kinds of services,
- 6 isn't it?
- 7 Α. Is that a question that has an answer? Yes, of 8
- 9 Q. Okay. So one of the calculations that you would
- 10 make as a chief executive officer is what's in
- 11 the best interest of the town financially as far
- 12 as the representation of the town from legal
- 13 counsel, correct?
- 14 A. Yes.
- 15 Now, up until the time -- from December of 2008
- 16 when this litigation began up until the time you
- 17 left the board of selectmen which I peg around
- 18 March 28th, according to your testimony, of
- 19 2011?
- 20 A. No. No. Yeah. I'm sorry. Yes, of course.
- 21 I'm sorry. Why am I so dense on that date.
- 22 Yes.
- 23 Q. So up until that timeframe, roughly how much 24
 - money did the town spend on Attorney Troy's

1 office in defending this litigation?

- 2 A. I do not know.
- 3 Do you have any ballpark figure?
- 4 A. I do not.
- 5 MR. KESTEN: That will be made public on 6
 - Monday.
- 7 MR. FOLLANSBEE: Thank you, Lenny. I
- 8 appreciate that.
- 9 Q. Was that ever a concern of yours, how much was
- 10 being spent on the defense of the case while you
- 11 were a selectwoman?
- 12 Α. This case in particular?
- 13 Q. Yes.
- 14 A. A concern. Concern is a difficult word. I was
- 15 concerned about all expenditures of the town.
- 16 This case in particular was not -- I was not
- 17 concerned that we were being overcharged, if
- 18 you're meaning --
- 19 Q. How much -- do you know how much you were paying 20 per hour?
- 21 I do not recall the last hourly rate for
- 22 Attorney Troy's office. I'm sorry.
- 23 Q. Do you recall any hourly rate that you ever paid 24 him?

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- A. Specifically, no. I don't remember the exact
 number.
- Q. Would you be surprised if the disclosure that
 Attorney Kesten refers is coming forward next
 Monday, would you be surprised if it indicates
 that Attorney Troy has billed the Town of
- 7 Duybury in excess of \$200,000 for this case.
- 7 Duxbury in excess of \$200,000 for this case?
- 8 A. Would I be surprised? For how many years?
- 9 Q. Since its -- since December of 2008.
- 10 A. I know legal fees are very high.
- 11 Q. So that --
- MR. KESTEN: Not high enough.
- **13 Q.** You would not be surprised? Is that it?
- 14 A. Since I don't know that number to be true, I15 don't know.
- **16 Q.** Well, let's assume the number I'm putting out
- there, \$200,000. Would that number surprise
- **18** you?

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- 19 A. For one, two, three and a half years, no.
- 20 Q. With regard to the role of the selectmen as
- 21 opposed to the role of the town manager in
- 22 Duxbury, as far as signing contracts, that's
 - reserved to the board of selectmen, isn't it?
 - A. Not always.

22

- Q. Okay. Can you give me an example where it's not reserved to the board of selectmen to sign
- 3 contracts?
- 4 A. In most cases it would be the town manager that
 5 would sign. Sometimes we did countersign. I
- 6 think we would sign union contracts, but most
- 7 other contracts the town manager would sign.
- 8 Q. You had occasion to review the contracts that
- **9** Johnson Golf Management had for the 13 years
- that were from 2000 up through 2010, didn't you?
 - MR. KESTEN: You mean the contracts,
 - multipie?
 - MR. FOLLANSBEE: That's right. There were several contracts.
- **15 Q.** The most recent contract, you reviewed the
- ten-year contract that Johnson had from 1999 to
- **17** 2008; Isn't that right?
- 18 A. I had access to it. But did I go through it
 19 specifically? No, not really. I would rely on information given to me, too. I'm not a lawyer.
- Q. If I could direct you to Exhibit Number 4 andit's, the very bottom of the page, Page 10.
- 23 A. Ten is this number here or -- okay.
- 24 Q. Might be Page 83, also.

1 A. Sure.

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2 Q. The other designation.

selectmen.

In paragraph 13, the little mark next to

it, this is the Town Manager Act that's been

adopted by Duxbury, and this says that the town

manager is responsible to negotiate the contract

and they're to be executed by the board of

Is it your understanding that that onlyapplies to some contracts, not all contracts?

- A. My experience was that we did not sign all contracts, that there were any number of contracts that were executed by the town manager.
- 15 Q. And I may have asked this previously. If I
 16 have, forgive me. Can you give me an example of
 17 some contracts that the town manager signs and
 18 the board of selectmen does not sign?
- 19 A. Vendor contracts or contracts with people that20 were doing services for the town.
- Q. So a vendor contract would be similar to thecontract for Johnson Golf Management or any
- other company that ran the golf course, correct?
- 24 A. I'm not sure. I mean, you're asking me what he
- signed that I didn't which would mean I didn't
- 2 see it, so. I'm not trying to be difficult but
- 3 I just don't -- if I didn't sign it, then. It
- 4 was not a matter of regular course of business
- to sign any and all contracts or agreements for
 service.
- 7 Q. Could you look at Exhibit 23.
- 8 A. Is there a page?
- 9 Q. Well, let's first identify it. Exhibit 23 is
- 10 the contract between my client, Johnson Turf &
- 11 Golf Management, and the Town of Duxbury to run
- 12 the North Hill Golf Course. It was a ten-year
- 13 contract. You're familiar with this contract,
- 14 right?
- 15 A. Yep.
- 16 Q. And if we look at the very bottom of the page,
- 17 number 114 in the small numbers at the bottom.
- 18 A. Okay.
- 19 Q. This contract was signed by the board of
 - selectmen, the town manager and town counsel on
- 21 behalf of the town, and Mr. Johnson on behalf of
- 22 Johnson Golf Management, correct?
- 23 A. Okay. I was not a sitting member of the board
- 24 at the time.

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test.

Q. I'm not asking that. It's not a memorization

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Q.

A. Okay. Yes.

- 1 Α. Thank God.
- 2 Q. Having taken a look at this, does this refresh
- 3 your memory as to what the concerns were at least of Mr. Doolin back in 2004 with Johnson
- Golf Management at the country club?
- 6 Α. Yes. I just glanced over it but --
- 7 MR. KESTEN: The question is did you 8 remember this letter.
 - THE WITNESS: Do I remember this letter?
- 10 Yeah. I mean, vaguely I do, yeah.
- 11 Q. And am I correct that what you remember is that
- 12 there were definitely some unhappy people up
- 13 there, town residents who were unhappy with
- 14 Johnson's policies?
- 15 The letter would indicate as such, but it
- 16 doesn't stand out in my memory as there are many
- 17 instances where you're interacting with the
- 18 public.

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- 19 Q. And sometimes --
- 20 There are people that are more or less happy or
- 21 disgruntled, and in the course of the nine years
 - I was a selectman there were a significant
 - number of 'atta boys and a significant number of
 - you blew its, so.

- 30
- 1 Q. Would you categorize this kind of letter as one
- 2 of the you blew it letters?
- 3 Obviously this gentleman had some concerns.
- 4 And in looking at his concerns, it seems,
- 5 correct me if I'm wrong, did you understand them
- 6 and do you understand now that the gist of his
- complaint was that he couldn't get an 18 hole
- Я tee time on weekends?
- A. It would appear that way. Q
- 10 Q. And as a selectwoman, did that cross your radar?
- 11 Did you care about that issue?
- 12 Not really.
- Q. I should have asked this before. Are you a 13
- 14 golfer yourself?
- 15 A. I have played golf but I don't think by any
- stretch of the imagination anyone would call me 16
- 17 a golfer.
- 18 Q. Do you belong to any golf clubs or anything like
- 19 that?
 - A. Yes, I do.
- 21 Q. What golf course do you belong to?
- 22 A. The Duxbury Yacht Club.
- 23 Q. That's an 18 hole course?
- 24 A. Yes, it is.

- 1 Q. And what does an annual membership cost at the
- 2 Duxbury Yacht Club?
- 3 Α. Are you thinking of joining?
- 4 I don't have that kind of money. I know I don't
- 5 have that kind of money.
 - MR. KESTEN: Not yet.
- 7 MR. FOLLANSBEE: It's coming.
- 8 You want to know what the dues are for the year?
- 9 Q. Yes.

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- 10 As of this year, about \$5,000.
- 11 (Discussion off the record.)
- 12 But were you a member of the Duxbury Yacht Club
- 13 back in 2004 --
- 14 A. Yes.
- 15 Q. -- when you received this? So at least as a
- 16 member of a club that includes an 18 hole golf
- 17 course, you had some understanding of tee times?
- 18 Α. Yes.
- 19 Q. The pluses and minuses of weekend tee times?
- 20 Well, yes, of course. I mean, I was also a
- 21 selectman of a town that has a golf course, so
- 22 yes.
- 23 Q. So you know that those are the premium times of
- 24 the week? Weekend morning tee times are
- 1 whatever everybody craves; is that correct?
- 2 A. Yes.
- 3 Q. Certainly Mr. Doolin was craving them more than
- 4 the average golfer?
- 5 MR. KESTEN: Craving?
- 6 MR. FOLLANSBEE: I'm telling you.
- 7 MR. KESTEN: Lusting?
- 8 A. It would appear that he was concerned that was
- 9 going to be a problem.
- 10 MR. KESTEN: Yearning?
- 11 THE WITNESS: Yearning's a good word.
- 12 **Q.** The difference between the Duxbury Yacht Club,
- 13 which is totally private as I understand it,
- 14 correct?
- 15 A. Okay.
- 16 Q. That's private?
- 17 It is a private course, yes. Α.
- 18 Q. And North Hill is just the opposite. It's
- 19 totally public, correct?
- 20 A. Yes.
- 21 Q. So anybody who has the \$22 can play at North
- 22 Hill Country Club provided tee times were
- 23 available, correct?
- 24 Α. Yes.

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36

- 1 Q. The other difference is one is 9 holes and one
- is 18 holes; is that correct? That's your
- 3 understanding?
 - A. Yes.
- 5 Q. Now, when Doolin wrote this letter back in 2004,
- 6 did the board of selectmen have Doolin and his
- 7 buddies come and address the board about what
- 8 their gripes were with Johnson? Did you have a
- 9 meeting about it?
- 10 A. Not specifically. He might have come to open
- 11 session. I don't remember. I'm sorry.
- **12 Q.** You don't remember bringing the people from
- Johnson in and bringing Doolin and his people in
- and kind of hashing things out at the board of
- **15** selectmen meeting?
- 16 A. It might have happened. I'm sorry. I don't17 remember.
- 18 Q. To refresh your memory, if we looked at minutes
- of the board of selectmen, would that be helpful
- to you?
- 21 A. Certainly, yes. That would be very helpful.
- 22 Thank you.
- 23 Q. Okay. Don't say thank you yet.
 - If you look at Exhibit Number 6, and that

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- 1 first page, 16, these would be if you go on the
- 2 Duxbury award winning website.
- 3 A. It is award winning, yes.
- 4 Q. If you go to the website you can pull down the
- 5 minutes of any of these minutes, correct? By
- 6 clicking the little logo there?
- 7 A. Yes.
- 8 Q. And you're familiar with the website and how
 - that works, aren't you?
- 10 A. Yes.

9

- 11 Q. So anybody that wants to get minutes of the
- 12 Duxbury selectmen, you click on any one of these
- links on the computer, the minutes will come up
- 14 and you'll be able to read them, correct?
- 15 A. That's my understanding, yes.
- 16 Q. These pages, 16 and 17, indicate all the minutes
- that are available. If you look at the bottom
- of 17 there's a place where you can click the
- 19 next 20 items and it looks like there are three
- pages totaling 42 items?
 - T A. Okay.
- **22 Q.** And that would indicate that there were 42
- 23 different meetings of the selectmen that had
- 24 minutes, correct?

- 1 MR. KESTEN: You're asking her to
- 2 interpret this document?
 - MR. FOLLANSBEE: Well, why don't I ask --
- 4 MR. KESTEN: The document speaks for
- 5 itself.

3

- 6 Q. You met every week, correct? Is that correct,
- 7 on the board of selectmen?
- 8 A. Not every week, but most weeks, yes.
- **9 Q.** Most weeks. So to have 42 sets of minutes in a
- year would not be unusual, would it?
- 11 A. No.
- **12 Q.** Now, if you look at page -- it's the unnumbered
- page and this one's in color and these are the
- 14 2004 selectmen meeting minutes, and this is the
- unnumbered two pages between 17 and 18. There
- 16 are no minutes there at all.
- 17 Did you have anything to do with a
- 18 decision by the Duxbury selectmen to take the
- 19 2004 selectmen minutes off the internet?
- 20 A. No.
- 21 Q. Did anyone ever discuss that with you?
- 22 A. No.

24

- 23 Q. Are you surprised that they're not on the
 - internet?

- 1 A. No.
- 2 Q. You're not surprised?
- 3 A. There is one woman that is not full-time that
- 4 handles the IT for the Town Hall, and I think
- 5 that they do a wonderful job in trying to keep
- the street and a tronder at job in a ying to
- 6 it as complete as possible.
- 7 But the fact that the minutes that were
- 8 from nearly ten years ago are not posted, no.
- 9 They're available certainly in hard copy, but if
- they're not posted, no, I'm not surprised. It's
- 11 just a matter of labor hours available to do the
- 12 task
- 13 Q. So you don't think it's odd that the 2003
- 14 selectmen minutes are available, the 2005
- selectmen minutes are available but the 2004 are
- missing? You don't think that's odd?
- 17 A. No.
- 18 Q. Let's go back to Exhibit Number 4. I'm sorry.
- 19 Exhibit Number 5, I guess. After --
- 20 A. Mr. Doolin's letter.
- 21 Q. After Mr. Doolin wrote this letter to you in
- 22 2004, well, bad question.
 - Before this, did you know Mr. Doolin?
- 24 A. I don't know Mr. Doolin. I might have met

- 1 Mr. Doolin. In the course of being a selectman
- 2 I've met many people. I can't picture him in my
- 3 mind.
 - **Q.** He's not like a personal friend or anything?
- 5 A. No.
- 6 Q. After Mr. Doolin wrote this letter you appointed
- 7 him to the North Hill Management Committee. Do
- 8 you remember that?
- 9 A. I don't remember the specific appointment but --
- 10 and I don't know who the liaison was to the
- 11 North Hill Advisory Committee at that point in
- 12 time.
- **13 Q.** Were you ever the liaison between the selectmen
- 14 and the North Hill Advisory Committee?
- 15 A. No, I don't believe so.
- **16 Q.** Did you ever appoint anybody to the committee
- 17 yourself? Or recommend anybody?
- 18 A. We -- I might have recommended one woman that I
- 19 knew that was a golfer that had been on other
- 20 financial committees, but other than that, no.
- 21 Q. Who was the one woman?
- 22 A. Jean Jackson. I don't know if she took the
- 23 appointment or not.
 - Q. Did you ever recommend Mr. Doolin, to your

- 1 Q. You do know Gordon Cushing? He's the recreation
- 2 director?
- 3 A. Of course.
- **4 Q.** Did you read *The Duxbury Clipper* this week?
- 5 A. I looked at the front page.
- 6 Q. So you didn't read the article about the North
- 7 Hill Country Club?
- 8 A. I read the front page. Whatever was on the
- 9 front page I read. I have -- I work full-time,
- 10 I'm in the middle of studying for my Series 7
- 11 exam, I have four kids, two grandkids, a
- 12 pregnant daughter, a husband, and so my
 - newspaper reading time has been limited this
- 14 week.

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- **15 Q.** Are you still active in Duxbury town politics at
- **16** all
- 17 A. I've been on the finance committee.
- 18 Q. Are you still on the finance committee?
- 19 A. A-huh. We haven't met since town meeting, but
 - yes.
- 21 Q. Now, when Mr. Doolin wrote the letter to your
- board back in 2004, did you understand that what
- 23 he wanted were basically special privileges as
- far as his tee times were concerned?

- 1 A. Individually?
 - 2 Q. Yes.
 - 3 A. Or for the group that he was discussing?
 - 4 Q. Well, let's talk individually first and then
 - 5 we'll talk about their group.
 - 6 A. No. I didn't particularly perceive it as him
 - 7 wanting something for himself exclusively.
 - **8 Q.** Did you perceive it as him wanting something for
 - **9** his group that was a little bit better than the
 - 10 general public?
 - 11 A. Yes. I think that that would probably be the
 - 12 upshot of his request.
 - 13 Q. And did you think that at a public golf course
 - it was appropriate that he should have any kind
 - **15** of special treatment, and his group?
 - 16 A. By his group you mean member residents?
 - 17 Resident members?
 - 18 Q. Well, whatever. Who did you think his group
 - 19 was?
 - 20 A. Members that were members, I guess not
 - 21 residents, because you could be a member --
 - 22 Mr. Johnson might be able to clarify this.
 - **23 Q.** I don't want Mr. Johnson to clarify anything.
 - 24 A. I'm just saying you can clarify this.

- 1 memory?
- 2 A. No. I don't remember recommending Mr. Doolin.
- **3 Q.** Did you ever recommend Mr. Anthony Floreano?
- 4 A. No, I did not.
- **5 Q.** Do you know Mr. Floreano?
- 6 A. As I said before, I might have met him at some
- 7 point in time, but I can't picture him.
- 8 Q. Do you know Mr. Marlborough?
- 9 A. No. I do not know Mr. Marlborough.
- **10 Q.** Is there anybody on the North Hill Advisory
- 11 Committee that you did know? I'll just run
- 12 through them. Did you know Scott Whitcomb?
- 13 A. Yes. I did know Scott Whitcomb.
- 14 Q. And how about Robert Mustard?
- 15 A. Yes. I do know Mr. Mustard.
- 16 Q. And do you know Michael Rufo?
- 17 A. I can't picture him.
- **18 Q.** Do you know Thomas Garrity?
- 19 A. I can't picture him.
 - Q. Do you know Richard Manning?
- 21 A. If it is the -- I know a Manning in town. I
- 22 don't know if that's the same guy.
- 23 Q. Do you know James Ford?
- 24 A. No.

- 1 Q. Aside from any specific issue, is it your memory
 - that there was a general unhappiness with this
- 3 group as far as the policies that had been implemented regarding their tee times?
- Α. I have no knowledge of that.
- 6 Now, Doolin, Marlborough, Floreano, they were
- 7 all on the North Hill Advisory Committee. Did
- R you know they all worked together?
- 9 Α. No.

- Q. In the same business? 10
- Α. 11 No.
- 12 Do you know why the -- after this letter from
- 13 Mr. Doolin, do you know why he was appointed to
- the North Hill Advisory Committee? 14
- 15 Because he volunteered and had an interest in
- 16 the committee. I'm not sure of the number of
- 17 volunteers on all of the committees, but they
- are -- it is a very large number. 18
- 19 Q. Are the committees given any instruction about
- 20 maintaining minutes and records?
- 21 They certainly have been since the open meeting
- 22 laws have been a point of discussion, I think
- 23 back in 2004. Other than general instruction, I
 - do not know. Not specifically by me.
- 46
- Q. Do you know if anyone in town government would 1
- 2 give instructions to committee members about
- 3 maintenance of minutes and records?
- A. I would assume so.
- 5 Q. And who would that be; do you know?
- 6 Α. No. I'm sorry. I don't know.
- 7 Now, when we -- at the end of or in 2008 when
- 8 the contract with Johnson Golf was due to expire
- 9 on December 31st, were you at all involved in
- 10 the creation of a new request for proposals to
- 11 obtain services of a golf course manager?
- 12 A. Could you ask -- could you be specific as to at
- 13 all involved. I'm sorry.
- 14 **Q.** Answer that to the best of your ability, then
- 15 I'll get specific.
- Okay. I did not craft any of the language for 16 Α.
- 17 the request.
- 18 Q. Dld you review it?
- 19 Honestly, I do not remember any detailed review. I'm sorry. I don't remember whether I did a detailed review. I reviewed it before.
- 22 Do you remember reviewing an RFP in calendar 23 year 2008 that included the construction of a
- 24 golf driving range and practice facility at

- 1 North Hill Country Club?
- 2 I remember discussions that I had suggested that
- 3 that would be something that would be
- 4 advantageous to the town to include.
- 5 And who did you have those discussions with --
- 6 A. It would be in a general meeting.
- 7 **Q.** -- do you remember?
- 8 The other selectmen. Perhaps Gordon, Richard.
- q Whoever was at the meeting.
- 10 So this would have been at the board of
- 11 selectmen meeting?
- 12 Α. Yes.
- 13 Q. The chief procurement officer in the Town of
- 14 Duxbury, at least during 2008, was
- 15 Mr. MacDonald, the town manager, correct?
- 16 Α. Yes.
- 17 Q. And he was a town manager that you were
- 18 instrumental in appointing to that position; is
- 19 that right?
- 20 Α. I was there when he was appointed, yes.
- 21 You were on the board of selectmen that
- 22 appointed him, correct?
- 23 Α. Yes.
- 24 Q. And you interviewed a bunch of different people?
 - You had a bunch of different candidates before

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- 1
- 2 you selected him; is that right?
- A. I wasn't alone, but yes, I was part of the
- 4 group.
- 5 Q. No. The board?
- 6 Α. Yes.
- 7 Q. What role had he served prior to you -- prior to
- 8 the board of selectmen appointing him as the
- 9 town manager?
- 10 **Building** inspector.
- 11 Q. Building inspector in Duxbury?
- 12 A.
- 13 Q. And did he have any experience in ever being a
- 14 town manager anyplace else?
- 15 Α.
- 16 Q. Did he have any business degrees?
- 17 He was a college graduate. I'm not sure of what
- 18 his degree is in.
- 19 Q. And what was your understanding of his
- 20 professional background other than being the
- 21 building inspector?
- 22 Α. Professional background, that he had been
- 23 involved in city and town government for a
 - number of years, and I'm at a loss as to where

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- 1 you're going with this.
- 2 Q. You're supposed to be.
- 3 A. Okay. Good. I'm doing well then.
 - Q. His background in city and town government, other than his background as the building inspector in Duxbury, were you familiar with that?
- 8 Α. Sure. At the time I had a resume, but I can't 9 recall it at this moment.
- 10 Q. Now, if you turn to Exhibit Number 7, I think 11 that is two pages. Why don't you take an 12 opportunity to grab a look at that, then I'll
- 13 ask you a few questions about it.
- 14 (Witness complies.)
- 15 Α. Okay.

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- 16 Q. Now, again, it's not a memory test but --
- 17 A. Thank God.
- 18 Q. -- seeing Exhibit Number 7, which was the 19 memorandum to the board of selectmen and 20 Mr. MacDonald from the advisory committee --
- 21 A. Sure.
- 22 Q. -- over at North Hill in May of 2008 for the 23 upcoming RFP, did you get a sense that they were still pretty aggravated with the current
- 1 manager? No.

2 A.

- 3 Well, when they say that, "on a number of
- occasions when a dispute has arisen between the
- course manager and the town or the customers of
- 6 the golf course, the opinion of town counsel has
- 7 been in most cases that the manager was in their
- Я legal right, even though it may conflict with
- 9 the obvious intent as stated in the management
- 10 agreement," wouldn't the agreement be
- 11 controlling, the management agreement as opposed
 - to obvious intent?
- 13 A. That would be the case, yes.
- 14 And did you have a sense in 2008 that the North 15 Hill Advisory Committee didn't want Johnson Golf
- 16 there?
- 17 No. In regard to this memo or in regard to A. 18 anything?
- 19 Q. In regard to anything.
- No.
- It didn't occur to you that they were unhappy 22 with Johnson Golf?
- 23 I think they -- that this would indicate that
- 24 they were unhappy with the agreement and wanted

- 1 stronger language for management rights.
- 2 Q. Well, they would want stronger management for 3 the golf course, right, rather than management 4 rights?
- 5 Α. Management in my mind was the town.
- 6 Q. Okay. I get it. Okay.
- 7 Did you share that feeling? Did you
- 8 think the agreement was flawed in some fashion
- 9 that the town didn't have enough control?
- 10 My job was to represent the best interest of the
- 11 town, and any enhancement of the rights of the
- 12 town would always be in its best interest.
- 13 Well, let's talk about the best interest of the
- 14 town. In the previous 13 years that Johnson
- 15 Golf had been running things at North Hill --
- 16 A. Sure.
- 17 **Q.** -- they built a new clubhouse, correct?
- 18 A. They did.
- 19 **Q.** And they improved the condition of the golf
- 20 course tremendously, didn't they?
- 21 Α. They did.
- 22 They did not discriminate against anybody as far
- 23 as everybody has open, equal access to the golf
- 24 course, did they?
- 1 A. If that's what you say. I have no knowledge 2
 - that they did.
- 3 Q. You never got any complaints about that? The
- 4 only complaints you ever got about Johnson Golf
- 5 at the golf course were in the nature of
- 6 Mr. Doolin's complaints about the tee time
- 7 policy, correct?
- 8 Α. No. I would not agree.
- 9 Q. What other complaints did you receive about it?
- 10 I don't remember anything in particular, but we
- 11 received complaints about everything on as,
- 12 again, you have facilities, you've got a beach,
- 13 you've got a golf course, you've got a dump,
- 14 you've got police, you've got fire that are all
- 15 dealing with the public.
- 16 So that to say over the course of time 17 there was only this complaint, I would not 18 believe that to be true.
- 19 Q. But you don't know of any other complaints, is
- 20 that correct, as you sit here today?
- 21 That I would be able to repeat to you in detail, Α. 22
- 23 Q. Do you even have a sense of any kind of a 24 general complaint without details?

- 1 A. A general complaint about Mr. Johnson or general2 complaint --
- 3 Q. About Mr. Johnson or his company at North Hill.
 - A. I believe there was conversations that were had that his, perhaps disposition was not as hospitable as one would hope on occasion.
 - MR. KESTEN: So stipulated.
- **8** MR. JOHNSON: That's a tough one. I'm a
- **9** tough guy. What does that mean?
- **10** MR. FOLLANSBEE: That's my question.
- MR. KESTEN: It's that.
- 12 Q. What did you understand what was wrong with his disposition?
- 14 A. I have never dealt with Mr. Johnson so that
 15 would be --
- 16 Q. What did you hear that would make you come to an
- 17 opinion, not an opinion but repeat that people
- 18 felt that his disposition was lacking somehow?
- 19 What did you hear?

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- 20 A. I'm not quoting because I don't remember
- 21 precisely, but a sense that his disposition was
- 22 less than hospitable.
- **Q.** With the exception of today, how many times in your life do you remember even seeing
- 1 Mr. Johnson?
- 2 A. You would probably know better than I. Whenever
- 3 he would come to a selectmen's meeting.
- **Q**. Other than at a selectmen's meeting, you never
- 5 saw him at the golf course, did you?
- 6 A. No.
- 7 Q. Did you ever play up there yourself?
- 8 A. No.
- **9 Q.** Did you ever go up there for any reason?
- 10 A. I would be up there to pick up a child perhaps.
- 11 Q. Did your children play golf up there?
- 12 A. They had met friends and played up there, yeah.
- **13 Q.** Did they take any lessons up there?
- 14 A. No, they did not, not to my knowledge. My
- 15 children have taken golf lessons from a host and
- 16 they also played for -- one child played for the
- 17 high school, so.
- 18 Q. The golf team?
- 19 A. So on occasion they might have been there.
- Q. The concept of Mr. Johnson having a -- that his disposition was less than hospitable, that
- disposition was less than hospitable, that
- 22 didn't come from any of your children, did it?
- 23 A. No.
- 24 Q. We'll keep them out of it then.

- 1 MR. KESTEN: They were just afraid.
- 2 Q. At the selectmen's meetings --
- 3 A. I am their mother, after all.
- 4 Q. At the selectmen's meetings when Mr. Johnson has
- **5** been present, has he ever exhibited anything
- 6 other than a professional demeanor?
- 7 A. Other than a professional. There have been
- 8 times that I've felt that he was feeling a bit
- 9 heated.
- 10 Q. And what was that? When was that?
- 11 A. I don't recall the specific date.
- 12 Q. Do you recall the context?
- 13 A. Whenever he was there.
- **14 Q.** Well, he was there once to get a liquor license?
- 15 A. A-huh.

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- **16 Q.** Was he heated applying for a liquor license?
- 17 A. Mr. Johnson does --
- 18 THE WITNESS: And I don't mean to be
- 19 insulting. I'm sorry if you take this --
 - MR. JOHNSON. You don't even know me so
- you don't even know what you're talking about.
- MR. KESTEN: See? See? See?
- 23 A. I believe we've just illustrated his demeanor.
 - MR. JOHNSON: No, you haven't. You need
 - 56

1 to tell what it is. You need to prove it.

- MR. FOLLANSBEE: Let me ask the question.
- **3 Q.** Go ahead. Go ahead.
- 4 A. I think we've just covered it.
- **5 Q.** No. I need to know what happened at the
- **6** selectmen's meeting that made you think he was
- 7 less than hospitable.
- 8 A. Whenever he was at the meeting he would appear
- 9 as he has today, that he was adversarial in
- 10 nature.
- 11 MR. KESTEN: You are.
- 12 Q. And you had never met Mr. Johnson prior to this
- 13 lawsuit being filed; is that correct?
- 14 A. Well, of course if he had been at our meetings I
- 15 would have seen him there.
- 16 Q. But you don't have any memory of him ever being
- 17 at a meeting, do you?
- 18 A. He has been at meetings, I'm sure, over the
- 19 course of time. I would assume he had been
- 20 there. But if you say meet as in, Betsy this is
- 21 Doug, Doug this Betsy, no. In front of our
- 22 board --
- 23 Q. Meetings meaning appearing in front of your
- 24 board.

- 1 A. You'd have to research that. I would assume
- 2 that he had been there over the course of nine
 - years. I would think that he would have been there.

- **Q.** Would you be surprised to know he wasn't?
- A. Yeah, actually. Probably. Before when?
- 7 **Q.** Before December of 2008.
- 8 A. There you go.

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- 9 Q. You didn't -- you have no independent memory of 10 him ever appearing before you prior to December 11 of 2008; is that correct?
- A. Yeah. I don't. I don't recall one way or the 12 13 other.
- 14 **Q.** So any personal viewpoint that you have that he 15 has been less than hospitable or adversarial 16 coming from other sources are from meetings 17 before the board of selectmen from 2008 up till
- 18 March of 2011, correct?
- A. I would say that's a safe statement, sure. 19
- 20 Q. So, let's talk about, why don't we talk about 21 the lawsuit.
 - MR. KESTEN: All right.
- 23 A. There you go. I figured it would come up eventually.

Q. If you look at Exhibit Number 8, and this goes 1

2 from Page 23 to Page 32.

MR. KESTEN: Should we take a minute?

- A. Would you like me to review it? 4
- 5 Q. Yes. Take a minute to review those. They're 6 fairly short e-mails, and I'll have some 7 questions about those.
 - (Discussion off the record.)
- 9 A. I've glanced at it. I might have to refer back 10 to it as you ask questions if that's all right.
- 11 **Q.** Having glanced at Exhibit Number 8, there were a 12 series of e-mails pertaining to the RFP process
 - in 2008 circulating drafts of the RFP. Do you
- 14 remember receiving these drafts yourself?
- A. The drafts? 15
- Q. Yes. 16
- 17 A. No, not really.
- 18 **Q.** Well --
- 19 A. I'm not disputing it, but I don't particularly recall them.
- Q. If an e-mail is directed to BSullivan at 21
- 22 BostonPrivateBank dot com, that's you?
- 23 A. Yes.
- 24 And other times the e-mail just says Betsy

- Sullivan. Does that indicate that you got it? 1
- 2 A. It would indicate that it was sent to me, yeah.

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- 3 Q. If you got an e-mail having to do with the RFP
- 4 process, you'd read the e-mail and the
- 5 attachments, correct?
- 6 A. Not necessarily review the attachments.
- 7 Q. You wouldn't review them?
- 8 A. Not always, no.
- Q. Well, let's look at Page 24 towards the bottom 9
- 10 of the page. And this appears to be an e-mail
- from Gordon Cushing, September 26, 2008. 11
- 12 A. The bottom one?
- 13 Q. Bottom one.
- 14 A. Okay doke.
- 15 **Q.** And he talks about some tweaking and some review
- 16 by town counsel?
- 17 Α. Right.
- 18 **Q.** And he talks about the document going out today.
- 19 You understood that to be the "RFP," request for
- 20 proposals, right?
- 21 A. Yes.

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- 22 **Q.** And then he says to all the recipients of the
- 23 e-mail, thanks to all for your hard work and
 - help, blah blah. It's a tremendous number

1 of hours of work.

A. Right.

- 3 Q. And your understanding was that they finally,
- with the input of all these people, they finally 4
- 5 had a product that they were ready to publish,
- 6
 - correct?
- A. I understood him to thank everybody for the
- 8 work.
- 9 Q. Okay. And you had actually been an advocate to
- 10 include in that RFP process a golf practice
- 11 facility as an enhancement to the whole North
- 12 Hill experience, correct?
- 13 A. I thought that was a good idea.
- 14 **Q.** And you let them know you thought it was a good
- 15 idea, didn't you?
- 16 A. At the meeting I remember we discussed it. I
- 17 can't remember specifically. But yes, I
- 18 remember voicing it as an opinion.
- 19 Q. On the next page, Page 25, that is a -- you'll
- 20 note these are some of the changes that Gordon
- said he was making from the previous contracts. 21
- 22 MR. KESTEN: 1 through 14?
 - MR. FOLLANSBEE: 1 through 14 at the top.
- 24 **Q.** And for instance, item number 3, the tee time

15 of 34 sheets

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- **1** policy was changing?
- 2 A. Okay.
- **Q.** Had you reviewed that and did you understand that?
- 5 A. Not particularly.
- **6 Q.** No one said to you, Betsy, I'm -- may I call you
- **7** Betsy?
- 8 A. Please do.
- 9 Q. Nobody said to you, Betsy, one of the things10 we're changing, we're going to make it okay for
- 11 everybody to make 18 hole tee times?
- 12 A. If they did, I don't recall it.
- 13 Q. Did anybody talk to you about number 11 where it
- says comparable business language? Was that
- **15** ever discussed with you?
- 16 A. Not -- I don't recall.
- 17 Q. Do you have any idea what comparable business
- 18 language even means?
- 19 A. It wouldn't appear to be self-evident.
- 20 Q. So you don't -- you didn't have an understanding
- 21 what that meant just from reading it?
- 22 A. No. Doesn't stand out.
- **Q.** When you read that, you don't even know what
- that -- none of -- well, not none of us.

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- When you read that, that doesn't strike a
 cord with you that that was something that was
- 3 focused on at the time?
- 4 A. I'm not sure where it played into the contract.
- **5 Q.** Okay. If we look at 27, Page 27.
- 6 A. Sorry.
- **7 Q.** And about a third of the way down the page
- 8 underneath the number 4, the next one down, it
 - says, "Mr. Troy could review the changes I've
- 10 made per your instruction. They should all be
- 11 there. I paid close attention to the
- 12 'comparable business enterprise.'"
- 13 A. Okay.

9

- 14 Q. Did anybody ever talk to you about the
- 15 expression comparable business enterprise?
- 16 A. In my subsequent understanding of what -- well,
- 17 may I ask you a question, too?
- 18 Q. Yes.
- 19 A. What do you mean by comparable business enterprise?
- 21 Q. I mean that that clause might someday get me the
- \$5,000 so I can join the private golf course.
- 23 But I have a different view of comparable
- 24 business enterprise than most people.

- 1 MR. KESTEN: Well, what are you asking?
- 2 Q. I'm going to go back to 2008. Was the
- 3 expression comparable business enterprise
- 4 discussed with you as a component to put in the
- 5 RFP?
- 6 A. I have no idea.
- 7 Q. And do you recall anybody saying to you at the
- 8 time, listen, in order to get more competition
- **9** we're going to open this up, we're -- in
- 10 addition to golf course companies bidding, we're
- going to try to get comparable business
- 12 enterprises to bid?
- 13 A. There were conversations that were had over time
- 14 that in regard to what is the best -- what is
- 15 going to get the best result for the town, and
- 16 was it -- was the focus too narrow, were there
- 17 other types of vendors that would provide the
- 18 services. It was all about what was going to be
- in the best interest of the town.
- **20 Q.** From your point of view as a selectwoman who's
- 21 looking out for the best interest of the town --
- 22 A. Sure.
- 23 Q. -- what you were interested in was the best
- 24 management company and the best financial

1 return, correct?

- 2 A. Looking for the best in regard to the final
- 3 person or the bid?
- **4 Q.** Well, the hope would be as a selectwoman that
- 5 when you put the bid out there, the responses
- 6 you get, you're going to have someone who gives
- 7 the town a solid financial return, good
- 8 management at the club and stability. Is that
- 9 all fair to say?
- 10 A. Of course.
- 11 Q. And one of the things you'd need is experience
- in managing a 9 hole golf course and the
- facilities that go with it, correct?
- 14 A. I don't think that that would be unfair to say,
- 15 but I don't think that, in isolation, that would
 - be entire criteria.
- **17 Q.** I'm not suggesting -- I'm suggesting minimum
- 18 criteria. The very least you'd want is someone
- 19 who has managed at least a 9 hole course in the
- 20 past, wouldn't you?
- 21 A. I think that was the conversation.
- 22 Q. And if you were going to hire a principal for
- the high school, you wouldn't say, you could
 - have been a principal at a high school without

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16

- 1 an education or you could be in a comparable 2 business, would you?
- 3 A. We're not talking about the high school. No.
- Q. I know we're not. If you were doing that, that's the focus. You want someone who's done 6 that before, wouldn't you?
- 7 A. We're not talking about the high school. I 8 don't know.
- 9 Q. Ma'am, I'm talking about the high school now.
- 10 If you're going out to hire a high school
- 11 principal, wouldn't you want someone who had
- 12 experience?
- A. Not necessarily. We've hired principals that 13 14 were teachers.
- **Q.** So they had experience in education, correct? 15
- 16 A. Okay. Yes.

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- 17 Q. Now, was it your understanding that when this
- 18 RFP was finally delivered and ready to be
- 19
- published, that what the town was looking for 20 was something other than an entity that had run
- 21 a municipal golf course?
- 22 Α. Not exclusively, but not -- I think the 23 conversation revolved around whether that was
 - the limited pool that you needed to stick to or

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- whether there would be other people with compatible experiences that might provide good service to the town.
- Δ Q. And can you tell me what a comparable business 5 enterprise would be visa vie running a 9 hole 6 municipal golf course with a clubhouse and a 7 small restaurant?
- 8 I'm not clear. Are you asking me to list 9 various people that could possibly fill that 10 role?
- 11 Q. I'm asking you to say what you think a 12 comparable business enterprise would be.
- 13 In my mind the largest asset that is attached to 14 that golf course is the greens. Not specifically the greens as where you putt, but 15 16 the turf.

So someone that had turf management background and could have an associate that was a, you know, involved in golf or education of a golf course. That could be one scenario. The primary protection was the asset in my mind and the asset is the turf.

- 23 And --Q.
- 24 By turf I -- you know what I mean by turf?

- 1 Q. I do. I do. I might be the only one in the
- 2 room other than Mr. Johnson who does. Maybe.
- 3 Well, I don't think they do. Jason doesn't. I
- 4 do.
- 5 Α. Well, that's where --
- 6 Q. By turf you mean the golf course itself? You
- 7 mean the fairways? The greens?
- A. Yes. 8
- 9 Q. The rough?
- 10 Α. Yes. Because that's where you could lose your
- 11 most money if those become damaged.
- 12 **Q.** If those fail, you're in big trouble?
- 13 If those fail, that's where your biggest
- 14 exposure is. So in my mind that is certainly a
- 15 huge factor.

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- 16 And were you comfortable with the RFP that
- 17 actually was finally published and sent out to
- 18 potential vendors in the fall of 2008?
- My understanding of it, my expertise, if you 19
 - will, on the board was more financial in nature,
- 21 and I'm not an attorney. I do not write RFPs
- 22 for a living, and therefore relied on the folks
- 23 that were responsible for that to do it.
 - So I would tell you that I did not go

68 over that RFP with a fine comb. It was -- so it

- 2 was presented that it was -- that it was what we
- wanted and I took them at their word.
- Q. And when you say you took them at their word, 4
- 5 who are you referring to?
- 6 Α. Well, the town issued it so, you know, the
- 7 selectmen's office, the manager, the -- Gordon
- 8 issued the bid. It was -- went out and I
 - assumed it was correct.
- 10 Q. And in the period of time in 2008 when all this
- 11 was happening, the board of selectmen were still
- 12 getting complaints from some of the golfers
- 13 about the management company, correct? Johnson
- 14 Golf?
- 15 Α. If you say so. I don't know.
- 16 MR. KESTEN: No. The question is whether 17 you remember.
- 18 **Q.** Do you remember?
- A. I don't. I don't particularly recall any. 19
- 20 Q. If you could turn to Exhibit 9 and if you fast
- 21 forward to Page 36 in Exhibit 9. At the top
- 22 there's a paragraph that begins with the words
- 23 Mr. Michael Doolin.
- Okay. 24

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- 1 Q. If you just read the next three paragraphs, I'll
- 2 have some questions about that.

3 (Witness complies.)

- A. Okay.
- **5 Q.** So at least as of August of 2008 there were
- **6** still some complaining going on, but with regard
- 7 to Mr. Doolin --
- 8 A. Okay.
- **9 Q.** -- were you at all concerned that Mr. Doolin is
- on the North Hill Advisory Committee and what he
- was talking about was keeping the price down forthe golfers? He's also a golfer, correct?
- 13 A. Was I concerned?
- 14 Q. Yeah.
- 15 A. No. Mr. Doolin did not set the fee. I was not
- 16 concerned.
- 17 Q. Okay. So the fee was actually set by the board
- 18 of selectmen, correct?
- 19 A. The fees are -- all fees are set that way, yes.
- 20 Q. And that's what this hearing was?
- 21 A. Other than, you know. But yes.
- **22 Q.** The purpose of this particular part of your
- 23 selectmen's meeting was for the selectmen to set the rates, right?
 - 70
 - 1 A. I don't recall. I didn't read that was what we
 - 2 were doing at this meeting.
- 3 Q. If you back up a page, on 35 it says fee
- 4 hearing, North Hill Country Club?
- 5 A. Okay. Right.
- 6 Q. And the setting of the fees was done to make
- 7 them compatible with other courses that you're
- 8 competing with, and also reasonable for the
- **9** general public to actually access a public golf
- 10 course, right?
- 11 A. What's on the market.
- 12 Q. Sure. One of the things you would look at are
- 13 other 9 hole municipal courses in the area and
- how much they're charging, right?
- 15 A. I would assume so, yes.
- 16 Q. You'd even look at what the 9 hole rates are at,
- 17 you know, because some 18 hole public courses
- 18 you can only play -- have a discount if you only
- play 9 holes, correct? Are you familiar with that?
- A. I believe there's two levels of fees, whether you're playing 9 or 18. Yes.
- 23 Q. So that would all have been part of the process
- 24 that Gordon would have brought to you folks?

- 1 A. We would have seen the end product, not
- 2 necessarily the work product that went into it.
- **3 Q.** Okay.
- 4 A. Or the background that went into it.
- **5 Q.** But after this, after August 25th, the fees were
- 6 incorporated and the RFP got mailed out to
- 7 everybody and then the bids came in, correct?
- 8 A. I believe so.
- **9 Q.** Okay. Now, do you recall when you were first
- 10 advised that the town had rejected all the bids?
- 11 A. I don't recall the specific date. I'm sorry.
- 12 Q. All right. Maybe I can help you out. I'll
- suggest to you that the first round of bidding
- was done with bids being returned on October
- **15** 24th of 2008.
- 16 A. Okay.
- 17 Q. Sometime between then and mid December, did you
- 18 become -- of 2008, did you become aware that the
- 19 bids had been rejected?
- 20 A. The bids had been rejected, yes. If you're
- 21 saying rejected meaning the same thing that
- there was a problem with the bids.
- 23 Q. How did you come by that information?
- 24 A. I would assume that it was told to me at a
- 1 selectmen's meeting.
- 2 Q. And was it -- did you have communication,
- 3 regular communication with the town manager
- 4 independent of selectmen's meetings?
- 5 A. Yes. Certainly. Especially when I was chair.
- **6 Q.** And, I don't recall, were you chair at that
- 7 time?
- 8 A. I don't recall, either.
- **9 Q.** This was the last year that Mr. Andre
- 10 Martecchini, if I'm not butchering his name --
- 11 A. Everyone does.
- 12 Q. Is that his name?
- 13 A. Martecchini.
- **14 Q.** In his last year, would you have been the chair?
- 15 MR. KESTEN: What date are you looking
- **16** at? The date of this meeting?
- 17 MR. FOLLANSBEE: Yeah. Does it say who
- the chair is?
- 19 A. It says Mr. Whitten then was the chair.
- 20 Q. Okay. The chair rotates, correct?
- 21 A. Yes.
- **Q.** So the following year you would have been the
- chair, correct, in 2009?
- 24 A. Perhaps, yes.

23

24

Q.

MR. JOHNSON: You're a joke.

I would say that I would prefer not to interact

Look at Exhibit Number 11.

MR. KESTEN: Why don't you ask her if she

Committee from January 1, 2004 to the present,

which was December 8th of 2008.

22

23

23

24

Α.

Q.

Not specifically.

Did you discuss the lawsuit with Gordon Cushing?

The allegation was so preposterous that it did

22

23

24

A.

Okay.

Q. The summons was served?

MR. KESTEN: Don't say okay. If you

- 1 not rise to the level that you are giving it
 - credit for. It was so -- and I'm sure you're
- going to be insulted. I don't mean to be. In my mind it was so ridiculous that it was a
- 5 nuisance.

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- **Q.** Lawyers file ridiculous pleadings, and I take no offense.
- 8 A. Thank you. I don't mean it as offensive.
- 9 You're asking me my reaction.
 - MR. FOLLANSBEE: Judge Chernoff will tell you I've filed a lot of crazy things over the years.
 - MR. KESTEN: Stipulated.
- **14** MR. CHERNOFF: I have no memory of that.
 - MR. FOLLANSBEE: There you go.
- 16 Q. The ridiculous part of it was that anybody in
- 17 Duxbury town government would do such a thing;
- 18 isn't that it?
- 19 A. It was ridiculous that the amount of effort that 20 would be involved in that type of -- would be
- 21 put forth for this, yes, or the coordination.
- 22 It was ridiculous.
- **Q.** Did you ask anybody if it was even possible that that had happened?

- 1 A. No.
- 2 Q. Did you have anything to do with drafting the
- 3 award letter?
- 4 A. No.
- **5 Q.** Do you know who did draft the award letter?
- 6 A. Not specifically, no.
- 7 Q. Do you have an unspecific memory as to who
- 8 drafted the award letter?
- 9 A. No.
- 10 Q. Did you ever discuss the award letter with
- 11 Richard MacDonald?
- 12 A. Did I ever discuss that it existed?
- 13 Q. I mean, once you became aware of it, did you
- 14 ever discuss it with him?
- 15 A. Not really.
- 16 Q. Did you ever look at any of the financial
- 17 records that any of the bidders had provided?
- 18 A. No. They were never provided to me. I could
- 19 have asked for them perhaps, but they were not
 - provided to me.
- 21 Q. They were never provided to you?
- 22 A. I don't believe so.
- 23 Q. So the town never provided you with any of the
- 24 bid documents from my client or CALM Golf?
- 82

- A. Specifically, no.
- 2 Q. Did you discuss it with Attorney Troy?
- 3 A. In relation to a case or -- but no.
- 4 Q. In relation to this case.
- 5 A. Ask him if it were possible?
- 6 Q. Ask him if he's questioned any of these people
- 7 on what they did.
- 8 A. No.
- **9 Q.** Did you review the pleadings that he was filing?
- 10 A. Over the course of the following two years?
- 11 Q. No. Right in December of 2008 when the town
- responded to this, did you know what the
- 13 response was?
- 14 A. Before the response was given or --
- 15 Q. Before or after.
- 16 A. A summary.
- 17 Q. And what did you understand the summary of the
- 18 defense was going to be?

A. That it was ridiculous.

- Q. Now, if you could look at Exhibit Number 13, and that's the award letter of Mr. MacDonald,
- 22 correct?
- 23 A. If you say so. It would appear to be as much.
- **24 Q.** Do you remember reading the award letter?

1 A. No.

20

- **2 Q.** To this day have you ever looked at the
- 3 financial proposal that was submitted by CALM
- 4 Golf?
- 5 A. No.
- 6 Q. Have you looked at any of the RFP documents?
- 7 A. Specifically, I've just looked at some here, so.
- 8 Q. Other than today, prior to today had you ever
- 9 reviewed the RFP that was issued in October of
- 10 2008 or the one that was issued in January of
- 11 2009?
- 12 A. Perhaps. I did have access to them, but not
- 13 really.
- 14 Q. So those --
- 15 A. It's not my area of expertise.
- 16 Q. Your area of expertise is finance more than
- 17 that, correct?
- 18 A. On some days.
- 19 Q. And did you become aware that one of the many
- allegations that was being made on behalf of my
- 21 client was that CALM Golf didn't have any money?
- 22 A. I have heard that.
- 23 Q. Did you ever look to see if it was true?
- 24 A. No.

- 1 Q. That never occurred to you, to see if that was
- 2 true?
- 3 A. I didn't -- I did not look at the proposals. I did not look at financials for any of the bidders.
- 6 Q. So how did you come to the conclusion that all
 7 our allegations were preposterous without
 8 looking at the underlying documents?
- 9 A. You asked me about your allegation that there
 10 was a conspiracy to exclude your client, and
 11 that is what I am telling you is preposterous.
 12 It was ridiculous in my mind.
- Q. Okay. I understand that, but you never looked
 at the underlying documents and how they had
 been changed and altered, did you?
- 16 A. No, I did not.
- 17 Q. So were you aware that CALM Golf when they bid
 18 in October of 2008 did not bid according to the
 19 way the town had prepared the bid documents but
 20 had done it on a percentage basis? Did you know
 21 that?
- 22 A. At that time, no.
- 23 Q. Did you subsequently learn that?
 - A. You've just told me.

- 1 Q. And until I told you that, you didn't know it?
- A. I have heard that someone, people, I cannot tell
 you who it was told me, but it is not unfamiliar
 to me when you say that.
- Q. And Attorney Troy told you that CALM Golf would
 have been thrown out in the first bid and they
 would have been declared ineligible for the
 contract, that they would have been declared
 nonresponsive, didn't he?
- 10 A. I do not remember that.

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11 Q. You never remember Attorney Troy saying that in
12 the first round of bidding CALM Golf failed to
13 fill out the paperwork correctly and did it on a
14 percentage basis, and as a result they were
15 nonqualifying and nonresponsive?

MR. KESTEN: You're talking about the memo or you have some knowledge or suggestion that there was a conversation?

MR. FOLLANSBEE: Either one. Either in writing --

- 21 A. I'm honestly answering you. I do not remember 22 that.
- Q. If it were true that CALM Golf had violated yourproposed RFP language and they would not have

- 1 been qualified and then the bid were thrown out
- 2 and changed so that that would help to make them
- **3** get qualified, would that be of concern to you?
- 4 A. I don't -- I'm not answering a hypothetical.
- **5 Q.** Why is that?
- 6 A. Because I'm not comfortable with answering a
- 7 hypothetical. I'm not understanding the
- 8 question. There's too many parts.
- 9 Q. I don't know what it is about Duxbury but has10 somebody instructed you that you shouldn't
- answer hypothetical questions at the deposition?
- 12 A. No.
- **13 Q.** Attorney Troy never said to you I'm not -- when
- you go to a deposition, don't answer
- 15 hypothetically?
- 16 A. No.
- 17 Q. It's just puzzling that every single witness
- from Duxbury says the same thing. Did you know
- 19 that? Did you read their depositions?
- 20 A. No.
- 21 Q. Have you read the depositions of anybody who's
- 22 been questioned in this case?
- 23 A. Over the course of the years?
- 24 Q. Yes.

- 1 A. I think the selectmen received depositions at
- 2 one point in time.
- **3 Q.** You received them from us, correct?
- 4 A. I don't know who sent them.
- **5 Q.** Because Attorney Troy didn't even go to some of
- 6 the depositions, correct?
- 7 A. I have no idea.
- **8 Q.** Now, if you look at Exhibit Number 13, the award
- **9** letter, Page 67 at the bottom of the page,
- 10 Mr. MacDonald, in the very last paragraph.
- 11 MR. KESTEN: The one that's underlined,
- 12 you want her to read that?
- MR. FOLLANSBEE: Yes. The one that'sunderlined.
- 15 A. Okay.
- **16 Q.** Now, with your area of expertise in finance, if
- 17 I told you that the financial information from
- 18 CALM Golf said that they had total assets of
- 19 \$169, do you believe that that would be
- The state of the second state of the second second
- 20 sufficient financial information for them to be
- 21 considered the most advantageous proposal for
- 22 the town?
- 23 A. I would have to see the proposal.
- 24 Q. Okay.

1 MR. KESTEN: Are you going to get done 2 today?

MR. FOLLANSBEE: No.

THE WITNESS: Well, I may have to use the lady's room for a moment.

(Recess taken.)

(Exhibit No. 29 ID marked.)

10 Now, what I've given you is Exhibit Number 29, 11 two pages from the proposal of CALM Golf showing 12 their balance sheet and what they had total 13 assets at the end of the year total for 2007.

14 A. Okav.

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15 Q. And that was the last financial record that they 16 submitted to the town in their proposal. And if 17 you look at the second page of the exhibit.

18 Α. Right.

19 Q. It indicates that their total assets were \$169, 20 correct?

21 A. Yep.

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22 Q. And given that that was the information --23 actually, this is going to go into your

notebook. It's the only copy I have.

1 **Q.** So what you're saying is that that information

2 is not sufficient financial information to

3 consider that as a highly advantageous proposal?

4 Α. What I'm saying is, you have given me incomplete

5 information to determine that. I don't know.

6 What else would you need, ma'am?

7 Α. I'm not going to list a business plan for this

8 gentleman. I don't know. I don't know. I

9 really don't know.

10 Q. Did you ever look into what -- there's all kinds

11 of allegations repeatedly by myself, by -- not

12 an allegation by Judge Smith, actually a finding 13

14 of CALM Golf were \$169. Did that concern you as

by a superior court judge that the total assets

15 a selectwoman?

16 At the time, at the time we were rebidding it 17 anyway. It was --

Q. No. This is from the second bid, ma'am. This 18 19 is the second bid.

20 Okay. You're -- thank you. I did not realize 21 that. You've been with him too much.

22 Q. No. I haven't been with him.

23 MR. KESTEN: Don't make -- both of you

24 stop.

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1 Α. Where do you want me to put it?

2 Q. Hopefully you have the notebook with you. If 3 you put it after tab 29.

A. Sure. I'd be happy to. Okay.

Q. Given that that was the information that 5

Mr. MacDonald had --

MR. KESTEN: You're asking her to assume this was information Mr. MacDonald had?

I have no knowledge of what Mr. MacDonald had.

10 No. I think my question is --

> MR. KESTEN: How about if that was the information Mr. MacDonald had, all the information.

14 If that was all the information he had as the 15 current financial condition of CALM Golf, and given that they said they had \$169 in total 16 assets, is It your belief that that was 17 18 sufficient financial information to consider

19 them the most advantageous proposal for the

town?

21 There's no business plan attached to this.

22 I'm just talking about the financial 23 information.

24 It's incomplete information. 1 Α. I'm not trying to anger you. I'm really just

2 trying to understand your question, and if your

3 question is -- the first question was what was

4 Mr. MacDonald -- was this enough for

5 Mr. MacDonald. I don't know what Mr. MacDonald

had. And then you're asking is it enough for

7 me, but I feel as though it would be incomplete

8 so I don't know.

9 Q. Okay. Why don't we try this. If that is all

10 the information you had about this company's

11 finances right there on those two pages and you

12 are now about to give out a multimillion dollar

13 contract?

14 A. Yes.

15 Q. Would you give it to a company that only had

16 \$169 in the bank and no other assets?

17 A. Is this a hypothetical?

18 **Q.** It's not a trick question. If a company only

19 has \$169 in total assets, would you as a

selectwoman be willing to sign a contract with

21 them in which they're going to manage what the

22 town describes as a multimillion dollar

23 facility?

24 It would -- based on that narrow criteria, it

23 of 34 sheets

- 1 would be certainly -- you would want to see more 2
- 3 Q. It would be preposterous to give them a contract, wouldn't it?
- A. I'm not going to agree to that.
- 6 Q. Those are your words. It was preposterous? Our
- 7 allegations wouldn't be preposterous?
- 8 A. You asked me how I felt and my feelings were
- 9 that your allegations were ridiculous.
- 10 Q. Okay. Would it be equally ridiculous to give a 11 company that only has \$169 in total assets --
- 12 A. I'm not going to answer that.
- 13 MR. KESTEN: For a five-year contract?
- 14 Steve, this is getting so argumentative.
- Let's look at what the judge had to say. No. 15 Q.
- 16 Let's look at Exhibit 14.
- MR. KESTEN: You want her to read the 17 18 whole thing?
- 19 MR. FOLLANSBEE: Yeah. It's only two 20 pages.
- 21 Α. Okay.
- 22 Q. Now, Exhibit 13, as you can see, was dated or is 23 dated, I think the last page, yes, the last page

of Exhibit 13 is dated January 15, 2009.

94

- A. Okay. 1
- 2 Q. That's Mr. MacDonald's award of a contract to 3 CALM Golf.
- A. Okay.
- 5 Q. Then the next day our office proposed this
- 6 settlement. Did you discuss this settlement
- proposal with Attorney Troy?
- 8 Not to my memory, no.
- 9 Q. Have you ever discussed any of our settlement 10 proposals with Attorney Troy?
- A. I don't remember. 11
- Q. Do you have any memory of ever discussing with 12
- anybody the idea that this case should be 13
- 14 settled other than Attorney Kesten?
- 15 Α. No.
- 16 Q. Why is that?
- That it would run its course, that the bid would 17
- 18 -- that the process would continue and that it
- 19 would run its course.
 - Q. On behalf of the tax payers of Duxbury, did it ever occur to you that it might be in the
- 22 interest of those folks to stop spending all
- 23 this money on litigation and actually settle
- 24 this case?

- A. No. Not in the context in which you're
- 2 discussing, no.
- 3 Q. What would be the wrong -- or, strike that.
- 4 If you look at Exhibit Number 15, this is
- 5 the decision and injunction that Judge Smith
- 6 issued. I think it's --
 - MR. KESTEN: February 2nd.
- 8 MR. FOLLANSBEE: February 2nd.
- 9 **Q.** If you go to Page 75.
- 10 Α. Okay.

7

- 11 Q. Now, at the bottom of the page there's some
- 12 underlining. This is Judge Smith's language.
- 13 You did read this when it was issued; is that
- 14 correct?
- A. I don't remember. Perhaps I did. I don't 15
- 16 remember.
- 17 Q. Well, do you remember making comments about
- 18 Judge Smith at selectmen's meetings?
- 19 Α. Not particularly, no.
- 20 Q. Did Attorney Troy tell you anything about Judge
- 21 Smith and this decision?
- 22 A. I don't remember a particular comment.
- 23 Did Attorney Troy tell you anything about me and 24
 - this decision and being in Middlesex Superior
- 1 Court?

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- 2 A. I don't remember a specific conversation, no.
- Q. So Attorney Troy never told you that I was just 3
- 4 as irascible as Doug Johnson?
- No. I don't remember that. 5
 - MR. KESTEN: Don't flatter yourself.
- 7 Q. You certainly knew what Judge Smith had ordered
- 8 though, correct?
- 9 A. We received summaries of what was going on. I
- 10 would -- so I had knowledge of it.
- 11 But Attorney Troy had to come to you and say
- 12 Judge Smith just issued an injunction and
 - Johnson's going to be running the course? He
- 14 told you that, didn't he?
- 15 A. I suppose so. I don't remember.
- 16 Q. You don't remember that?
- 17 Α. You're asking me for a timeline of a lot of
- 18 information when there was not -- this was not
- 19 the only issue that was in front of the board.
- 20 There were many issues. Some were very
- 21 difficult.
- 22 So no. For me to tell you -- I remember 23 that we knew that Mr. Johnson was going to be 24 running the course for a period of time, but

- 1 you're asking if I remember the conversation. 2 No, not particularly.
- 3 Q. And you never read this decision? It's only eight pages long. You never were given a copy of it to read?
- 6 A. I have no memory of reading it. I might have.
- 7 Q. Do you remember one of your colleagues trying to
- 8 read it at a selectmen's hearing? Mr. Donato.
- 9 didn't he try to read this out loud at the
- 10 selectmen's meeting?
- 11 A. Mr. Donato often would bring up pending cases 12 during selectmen's meetings so that would not
- 13 surprise me.

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- 14 Q. And you actually argued with him about it, 15 didn't you?
- A. I argued with Mr. Donato on occasion when he 16 17 would bring up court cases.

MR. KESTEN: Well, the question was whether you remember arguing about this thing, reading this thing.

Is that what you're asking her?

MR. FOLLANSBEE: Yes.

MR. KESTEN: That's the question. Do you

remember a specific argument about this thing?

98

THE WITNESS: No.

- So is it your testimony today that you never 2 3 read Judge Smith's decision?
- 4 No. It is my testimony today that I do not 5 recall reading the decision.
- 6 Q. Did you understand that Judge Smith had said in
- 7 his decision that Johnson Golf has established a
- 8 likelihood of success on the merits?
- 9 No. I don't remember that.
- Q. If you could turn to Page 76. At the top of the 10 11 page Judge Smith is observing that it is
- 12 incredible that CALM Golf was rated highly advantageous. 13
- 14 Did you have any reaction to that part of
- 15 his decision?
- Since I don't recall reading it, the answer 16 Α. 17 would be no.
- 18 Q. Did you know that CALM Golf had submitted 19 financial statements that were not audited?
 - A. No.
- Q. Did anybody ever tell you that?
- 22 A. I don't recall.
- Q. Other than -- you don't have any memory problems 23 24 of a general nature, do you?

- Α. No, sir, I do not.
- 2 Q. Now, your lack of memory with regard to these
- 3 events, if we could explore Page 77 and the
- 4 underlined portion where the Court observed CALM 5
- Golf was notably undercapitalized. 6 Having seen the financial records that
- 7 CALM gave your town that say they only have \$169
- 8 in the bank, would you agree with Judge Smith's
- 9 conclusion that they are notably
- 10 undercapitalized for a company offering to pay
- 11 half a million to the town? Would you agree
- 12 with his conclusion there?
- 13 A. Partially.
- 14 Q. What part would you agree with?
- The \$500,000 would be coming from the proceeds 15
- 16 of running the course, so the monies were coming
- 17 from the actual fees and they were collected at
- 18 the golf course.
- 19 **Q.** How would CALM Golf buy the equipment to cut the 20
- 21 A. You know, I do not know and I'm not going to
- 22 speak to it. I don't know what their plan was.
- 23 Q. There's the plan.
- 24 A. That's a business plan? You gave a tax return,

100

- 1 not a business plan.
- 2 **Q.** I gave you the only financial information that
- 3 was given to the Town of Duxbury as to the
- 4 financial condition of CALM Golf in 2007.
- A. And you're asking my opinion for a specific set 5
- 6 of circumstances which I'm not -- I don't feel
- 7 comfortable giving you because I don't know.
- 8 Q. Did Attorney Troy tell you that the judge had
- 9 said it looks like Johnson Golf has established
- 10 a likelihood of success on the merits?
- 11 I don't remember that being said precisely. I
- 12 really don't.
- 13 Q. Do you ever remember Attorney Troy saying
- 14 directly to your board that Judge Smith had said
- 15 just the contrary and had said, quoting Attorney
- 16 Troy, he claimed in front of your board that
- 17 Judge Smith said Johnson Golf has a slim to
- 18 unlikely chance of success on the merits? Do
- 19 you remember Attorney Troy saying that to you?
- 20 A. No. I don't remember the specifics of the
- 21 comments. 22 Q. Do you remember Attorney Troy ever saying to you
- 23 that the town couldn't be involved in a
 - conspiracy because they hired a consultant to

MR. FOLLANSBEE: I'm not as memorable as

I guess I do remember it was you that was there.

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spoke for him.

I'm sorry.

Q. That's okay.

I thought, Lenny.

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A.

Q.

orders?

No.

attempts by Mr. Johnson to settling a litigation

appearing before your board and giving you

copies of transcripts and documents and court

Do you have -- do you ever remember Mr. Johnson

without the able help of his attorney?

105

- 1 Q. You don't. Okay. Well, let's look at Exhibit
 - 17. Fairly simple document. Do you remember
- 3 getting this settlement proposal through Attorney Troy?
- 5 A. No. Not this letter, no.
- **6 Q.** Did you ever receive any settlement proposals
- 7 from us through Attorney Troy?
- 8 A. I do not remember specific proposals, no. I'm
- 9 sorry

2

- 10 Q. Did Attorney Troy ever say to you around April
- 11 3rd of 2009, so we're only about three months
- into the litigation, did Attorney Troy ever come
- to you and say, listen, we've got an offer from
- these guys, if we just give them the contract,
- 45 distribution of the state of
- they'll drop the lawsuit? Did he ever say thatto you?
- 17 A. I don't recall that.
- 18 Q. Did he ever say to you, we can't drop the
- 19 lawsuit because they're demanding too much
- 20 money?
- 21 A. No.
- **Q.** Did he ever say they're willing to drop the
- 23 lawsuit, it won't cost us a penny?
 - 🖎 A. No.

106

- 1 Q. Never said any of those things to you?
- 2 A. I don't recall him saying that.
- 3 Q. Do you recall any overture of settlement that
- 4 was ever brought to your board for
- 5 consideration?
- 6 A. No. Not in particular, no.
- 7 Q. Okay. On April 6, 2009, this is Exhibit 18, and
- 8 this is the board of selectmen minutes dated
- 9 April 6, 2009. If you go to Page 87 at the
 - bottom there's some material underlined on that
- 11 page.

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- It indicates in the minutes that you had a great deal of difficulty issuing a liquor
- license to someone who had sued the town? Why
- 15 was that?
- 16 A. I think being sued by someone is a fairly
- 17 unpleasant experience, and issuing a license to
- 18 benefit them was difficult. Not that -- it had
- 19 nothing to do with whether you did it or not.
 - Q. And the difficulty was that they had the temerity to sue the Town of Duxbury?
- 22 A. Not -- the difficulty was that there was
- 23 litigation and it was difficult to work with
- 24 people when you were in litigation.

- 1 Q. Prior to this you had had no contact with
- 2 anybody from Johnson Golf other than settlement
- 3 letters, correct?
- 4 A. You've asked me about that and I told you I did
- 5 not remember those.
- 6 Q. I know you don't remember them. But when you
- 7 say it was difficult to deal with someone who
- 8 was suing you, there was, between January 2009
 - up to April 6th of 2009 there had been no
- 10 difficulty in dealing with anybody at Johnson
- 11 Golf, had there?
- 12 A. I didn't have an occasion to deal with anybody.
- 13 Q. So the only -- when you say it's always
- 14 difficult to deal with someone when there's
- 15 litigation pending, what was the difficulty?
- 16 Because there was a court order that said
- 17 Johnson Golf was going to run under the old
- 18 contract so that was fine, wasn't it?
- 19 A. I don't remember that that was the case at that
- 20 point in time.
- 21 Q. Do you want to go back and look at the
- 22 injunction? The injunction was February 2nd of
- 23 2009.
- 24 A. Okay.

- 108 **Q.** So Johnson's running it under the old contract
- 2 and they come in for a renewal of the liquor
- 3 license. What was the difficulty part of that?
- 4 A. That there was litigation pending. Liquor
- 5 licenses, my understanding is that it is no
- 6 one's by right. It is a license granted by the
- 7 town.
- 8 Q. I understand that part of it.
- 9 A. Okay.
- 10 Q. And the liquor license benefits the town? It
- benefits the people who want to have the liquor
- 12 at the facility?
- 13 A. I guess I would disagree that it would benefit
- 14 the town.
- 15 Q. Doesn't the town get more money in rent because
- 16 of the revenue to go to the operator of the
- 17 country club?
- 18 A. No. I don't believe so. I'm not sure.
- 19 Q. How do you think that the proposers, the people
- who are going to run the club, how do you think
- 21 they factor in how much rent they'd be willing
- to give the town?
- 23 A. Rounds of golf.
- 24 Q. Well, wouldn't it be gross income, and it would

- 1 be a factor of whatever gross income they can
- 2 achieve that's going to determine how much they 3 can pay in rent?
- A. I would suppose. I don't know. Rounds of golf 5 was what I would base your revenue from a golf 6
- 7 **Q.** Wouldn't you also include in addition to rounds
- R of golf the number of carts that are used, the
- Q number of sales in the pro shop, the number of
- 10 sales in the restaurant, the number of sales of
- 11 liquor at the restaurant?
- 12 Those are different. Those are various things 13 that he was either successful or unsuccessful
- 14 at.
- 15 But all of those revenue streams combined to
- 16 give the operator a gross income figure so that
- whatever he's going to turn over to the town in 17
- 18 proposed rent is a factor of that gross number.
- 19 Isn't that simple finance?
- 20 A. One would suppose that his gross revenue would 21 contribute to his ability to pay his debt.
- 22 **Q.** So the more money an operator can gross
- 23 including sales of liquor and all the other
- items of revenue would increase what a proposer

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- 1 would be willing to pay in rent, correct?
- 2 Α. I'm not comfortable speaking to that. It was
- 3 not our job to increase his revenue.
- 4 Q. I understand it's not. Is your -- what did you
- 5 understand your job was with regard to the
- 6 operation of the North Hill Country Club?
- A. I thought we were talking about a liquor 7
- 8 license.
- Q. Well, you just said you didn't think it was your 9
- 10 job to increase their revenue. Why?
- A. Well, you were discussing the liquor license in 11
- 12 regard to his revenue.
- Q. I understand. And for 13 years they had a 13
- 14 liquor license, correct?
- 15 A. To the best of my knowledge.
- 16 Q. And to the best of your knowledge there had been
- 17 no incidents and no concerns about the operation
- 18 of that facility and that liquor license, had
- 19 there?
 - A. I can't say. I don't know.
- 21 Q. You don't remember any, do you?
- 22 A. I do not know. I don't.
- 23 Q. So you don't remember any -- do you -- I mean,
- 24 it's easy to say I don't remember. You've said

- 1 it many times today. So on this you don't
- 2 remember any complaints?
- A. But you're asking if I remember. I don't know 3
- 4 if there were complaints or not. But you're
- 5 right. I do not remember a complaint
- 6 specifically in regard to the liquor license.
- 7 Q. That was easy. You can say that.
- 8 MR. KESTEN: Hey, Steve.
- 9 Q. Now, if you look at Exhibit Number 19.
- 10 I want to say there was concerns about liquor
- 11 being served from golf carts. That was one
- 12 complaint that we did receive, so I have to
 - amend that answer.
- 14 Q. When did you get that complaint?
- 15 A. I'm not sure. Perhaps it was subsequent to
- 16 this, but you're asking me if I ever remember
- 17 complaints about liquor, and there was a
- 18 complaint about liquor being served from golf
- 19

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- 20 Q. There's nothing wrong with that under their
- 21 liquor license, was there?
- 22 Yes. It was determined that it was not
- 23 appropriate under their license, that the
 - license was specific to the building.
- 1 **Q.** It was?

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- 2 A. That's my memory of it.
- Q. You signed that license, didn't you?
- 4 I sign all the liquor licenses.
- 5 Q. Why don't we look at the liquor license in this
- 6 case.
- A. You asked if I --7
- **Q.** Page 130. 8
 - MR. KESTEN: What number?
- 10 MR. FOLLANSBEE: 24.
- 11 A. Yep.

- **Q.** You signed it, correct?
- 13 A. I believe. That is my signature, yes.
- 14 Q. And the premises are described there, aren't
- 15 they?
- 16 Α. Yep.
- 17 Q. And the premises are described as a 9 hole golf
- 18 course and a clubhouse, correct?
- 19 A. Yep.
- 20 Q. And that's the liquor license that the Town of
- 21 Duxbury issued, correct?
- 22 It would appear to be, yes.
- 23 Q. And it's not limited to the clubhouse, is it?
- It describes the premises. You're asking me to

- 1 offer a legal opinion, and it would appear that
- 2 the premises are described in one way for the
- 3 liquor license. It was -- so there you go. You asked me if there was -- I remembered any
- 5 complaints. That was the complaint that I 6 remembered.
- **7 Q.** But you also said that your memory was that the
- 8 license was limited to the clubhouse when I
- 9 asked you if there was nothing wrong with
- serving on the golf course itself.
- 11 A. That was my belief, yes.
- 12 Q. Your belief was inaccurate because the license
- you signed and issued to my client says you can
- 14 serve on these premises, correct?
- 15 A. For 2009.
- 16 Q. That's --
- 17 A. The license -- language on the licenses have
- 18 changed from year to year, but for this
- 19 particular year.
- 20 Q. What year do you think it was different?
- 21 A. I don't know. I know that the licenses are
- 22 typed up and there has been -- they sometimes
- 23 change the language. I don't know.
 - Q. And there's a time on that license, isn't there?

- A. Time in respect to liquor being served?
- **2 Q.** How long you can be serving. If we look at the
- 3 bottom, it does say 8 a.m. to 11 p.m. on
- 4 weekdays. I guess that would include Saturdays,
- 5 but it's noon to 11 p.m. on Sundays and
- 6 holidays, correct?

MR. KESTEN: That's what it says. We

8 stipulate.

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- 9 Q. Okay. And did you issue a different license to
- 10 the current operator there as far as the time?
- 11 Did they have a 1 a.m. license now?
- 12 A. I don't -- I don't know.
- 13 Q. Do you remember anybody coming forward from the
- 14 new operator, Pilgrim Golf, and asking to extend
- the license to 1 a.m.?
- 16 A. No, not particularly. I do not remember.
- 17 Q. What would you do if that came before you?
- 18 Would you think that's a reasonable request, to
- 19 extend the license to 1 a.m.?
 - A. It won't come before me so I don't know.
- 21 Q. No. If it did when you were on the board.
- 22 A. I really don't know.
- 23 Q. Now, there are no -- at the facility where you
- 24 play golf they don't have a liquor license,

- 1 correct?
- 2 A. That is correct.
- **Q.** Do they get one-day licenses at times?
- 4 A. Yes.
- **5 Q.** So if they have a big event they can petition
- 6 for a one-day license?
- 7 A. Yes.
- 8 Q. Okay. Have you voted for one-day licenses for
- **9** that facility when you were on the board?
- 10 A. Maybe, if they came in front of us.
- 11 Q. You wouldn't recuse yourself as a member?
- 12 A. I really don't remember if they came or not, did
- 13 not come.
- 14 Q. If you look at Exhibit 25, and this was the
- transcript of the hearing before your board.
 - MR. KESTEN: The October 4th?
 - MR. FOLLANSBEE: October 4th, yes.
- 18 Q. I think these are double sided, so if you go to
- **19** Pages 146 and 147.
- 20 A. Okay.

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- 21 Q. And starting on Page 146, in the lower
- 22 right-hand corner it's Page 64 of the
- 23 transcript. If you could just read to yourseif
- 24 the question posed by Mr. Donato and then

- 1 everything that's underlined on that page and
- 2 the top of the following page, then I'll have a
- 3 few questions about it.
- 4 (Witness complies.)
- 5 A. Yeah.
- 6 Q. You've read that?
- 7 A. I just did, yes. Thank you.
- 8 Q. Do you remember the question coming up and the
- **9** answer in the meeting?
- 10 A. I remember the argument.
- 11 Q. And what do you remember about the argument?
- 12 A. That Mr. Troy and Mr. Donato were debating.
- 13 Q. Well, it looks like -- maybe I'm missing
- something. Maybe I'm on the wrong thing. It
- 15 looks to me like Mr. Donato started off by
- saying, I have a question, who is drafting the
- 17 request for proposal. Do you recall --
- 18 A. Right.
- 19 Q. Is that part of the argument?
- 20 A. I would imagine it would be the beginning.
- 21 Argument, just, debate. I think heated debate
- 22 would be more than an argument.
- Q. So you think this was a heated debate? That's your memory?
- 29 of 34 sheets Page 113 to 116 of 134

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- 1 Well, they were, I think, coming at it from 2 different points of view. They had a difference 3 of opinion on it.
- Q. Was it your memory that Mr. Donato had raised 5 his voice somehow or was being argumentative 6 when he had that question?
- 7 A. From what you're reading?
- 8 Q. Yes.
- 9 A. What I'm reading doesn't appear to be 10 argumentative. It is a question.
- Q. It looks like a fairly simple question, right?
- 12 A. A-huh.
- 13 Q. Yes?
- A. Could you repeat the question. I'm sorry. 14
- 15 **Q.** It was just a fairly simple question from
- 16 Mr. Donato, who wrote the RFP?
- 17 A. It would appear to be a straightforward 18 question.
- 19 Q. It's certainly something he would be entitled an 20 honest answer to, correct?
- 21 A. I would think any question is entitled to an 22 honest answer.
- 23 Q. And certainly as a member of the board of selectmen, when you ask your attorney a simple
 - question like that, who drafted this thing, you
- 2 expect a straight and honest and accurate
- 3 answer, don't you?

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- 4 You would expect an accurate answer.
- 5 Q. And yet what follows for the next page with 6 Attorney Troy having this statement is an 7 absolute lie, isn't it?
 - MR. KESTEN: Objection. You may answer.
 - THE WITNESS: I'm sorry. What?
- 10 MR. KESTEN: You may answer.
- 11 Is it an absolute lie. I don't know. I don't 12
- 13 Okay. Well, why don't we take it bit by bit.
- 14 Towards the bottom of Page 146 Attorney Troy is
- 15 responding, and he says, "In this particular
- 16 case it was decided that the matter was so
- 17 specialized, we actually went outside of Town
- 18 Hall and hired a procurement company."
- 19 Is that true? Did you hire a procurement
- I did not hire a procurement company.
- 22 Did the Town of Duxbury hire a procurement 23 company?
- I don't believe that they did. 24

company?

- 1 Q. So that is a lie, isn't it?
- 2 I think a procurement company, I was led to
- 3 believe that we were getting outside assistance
- 4 in creating the bid.
- 5 Q. I don't care what you were led to believe.
- 6 Either you hired a procurement company or you
- 7 didn't, and this is some two years after the
- 8 fact.
- 9 Α. I have no knowledge that a company was hired.
- 10 In fact, you know no company was hired, correct?
- I do know that for a fact, I know that -- I 11
- 12 don't know that, if they hired someone. I was
- 13 led to believe that there was someone who was
- 14 going to assist.
- 15 Q. We'll get to that in a minute.
- 16 Who would do the hiring of a procurement
- 17 company? Who in town government has that
- 18 authority?
- I would -- the town manager. I don't know. 19 Α.
- 20 Where does he get that authority to go out and
- 21 hire a procurement company?
- 22 Well, what do you mean by procurement company?
- 23 I'm sorry.
- 24 Q. What do you mean by procurement company?
 - I don't know. That's why I'm asking you. 1
 - 2 Q. I would think a procurement company would be a
 - 3 specialized company that drafts procurement
 - 4 documents, but.
 - 5 So no, I don't -- I don't believe that we hired Α.
 - 6 a procurement company.
- 7 Q. Okay. And then Attorney Troy says, "I know
- 8 there in Plymouth there's been much said that
- 9 there was some kind of conspiracy or something
- 10 at Town Hall. The honest answer is that Town
- 11 Hall had nothing to do with the entire
- 12
- procurement document."
- 13 Starting with the words, "the honest
- 14 answer," that's not true, is it?
- 15 Α. I believe there was input from Town Hall in 16
- this, in the creation of this document.
- 17 Q. Well, didn't you get e-mails yourself in which
- 18 Gordon said they had spent countless hours doing
- 19 this work and it was a corroborative efforts?
- 20 MR. KESTEN: Collaborative.
 - MR. FOLLANSBEE: Thank you, Lenny.
- 22 MR. KESTEN: This is my third language.
- 23 A. Yes.
- 24 MR. FOLLANSBEE: We'll get off the record

1 later and figure out the first two. I think I 2 know one of them.

MR. KESTEN: Polish and Hebrew.

MR. FOLLANSBEE: We'll put it on the

record. He's smarter than me.

MR. KESTEN: No. But I will stipulate to

7 it.

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8 Q. "The honest answer is Town Hall had nothing to 9 do with the entire procurement document." That

10 isn't true, is It?

11 Α. I think that it is -- no. I don't believe that 12 to be true.

13 Q. So the first lie is -- well, strike that.

> He then says it was sent out to vendors who had expertise in the field of golf course procurement. It was not sent to a vendor, was

18 Α. I believed it had been.

19 Whether you believed it at the time --

MR. KESTEN: Well, you're asking what

21 she --

22 Α. I don't know. I do not know.

23 Q. I'm asking you now. Do you know whether it was ever sent out to a vendor?

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1 A. No. I don't know.

2 Q. If it was sent out to a vendor, wouldn't it be 3 the selectmen that would engage the vendor?

A. No.

5 Q. Who engaged the vendors?

The selectmen oversee. They do not individually send out purchase orders to engage people. So 7

8 no. That would not be part of what we do.

Further on Attorney Troy says, "We have the 9 10 information here so what happened is the company 11 designed the RFP completely. There was no input 12 here at Town Hall."

13 A. I think we've covered that, right?

14 Well, he said it a second time so I am going to 15 ask you about the second time.

> You were sitting there and you knew at the time that the RFP had been designed by people in Town Hall. They had circulated it by e-mail to you, so you knew this wasn't true, didn't you?

21 My thought was that we were discussing the final 22 document, that there had been -- I hadn't really 23 broken it up into pieces the way that we are

1 When he says -- when Attorney Troy said to your

2 board there was no input at Town Hall, the

3 honest answer is Town Hall had nothing to do

4 with the entire procurement document, you knew

5 that wasn't true, didn't you?

6 Α. I was thinking that the final document -- I

7 thought that the final document had been

8 reviewed by an outside vendor and that we were

9 talking about the final document, not what led

10 up to it.

11 Q. But he's telling the board that the entire

12 document was drafted by somebody else, isn't he?

13 I'm telling you what I was hearing isn't -- he

14 was -- that somebody other than people in town

15 had reviewed the final document and that's what

16 was sent out, not that -- and in my -- and I'm

remembering now and trying to remember my sense

18 of it at that moment, and my sense of it at that

19 moment, we weren't discussing the process by

20 which any changes or criteria had come up. It

21 was the final document. And perhaps that was

22 too narrow a point of view, but that was my

23 thought at that time.

24 Q. Now, if we go back, if we look at Exhibit Number

1 21.

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2 A. Okav.

3 Now, this, if you want to review it, this is a

4 two-page letter and a couple of smaller

5 attachments. All the attachments aren't there.

6 Why don't you look at this and I'll conclude

7 with a few questions about this.

8 Okay. Α.

9 (Witness complies.)

10 A. I couldn't remember when I graduated from

11 college either, right?

12 Q. No. You did fine.

13 A. Okay.

14 Now, this was an occasion where Mr. Johnson

15 actually came to the selectmen and presented you

16 with a binder probably as thick as the notebook

17 that's in front of you. Do you remember that?

18 A. Not particularly.

19 Q. Do you remember getting this from Mr. Johnson

and having the transcripts and a copy of the

21 judge's decision?

22 Α. I remember receiving transcripts but I'm not

23 clear as to whose transcripts I received.

24 If you look at Page 97, that gives you a list of

today.

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had granted the year earlier, Johnson had

No. I really don't. Who is the author of this?

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Instructions: You are entitled to read and

correct your deposition. Please carefully read your testimony, making any necessary changes or corrections by identifying the page and line number, the change desired and the reason. Do

ERRATA SHEET

4 not mark the actual transcript. Then date and sign the bottom of this page.

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CERTIFICATE I, ELIZABETH SULLIVAN, do hereby certify that I have read the foregoing transcript of $\boldsymbol{m}\boldsymbol{y}$ testimony, and further certify that said transcript is a true and accurate record of said testimony. 10 Signed under the pains and penalties of perjury this ____ day of ____ 11 2012. 12 13 15 16 ELIZABETH SULLIVAN 17 18

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