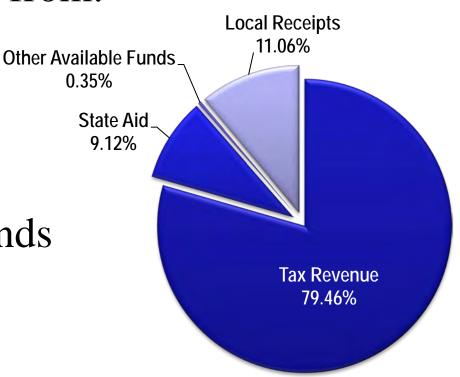


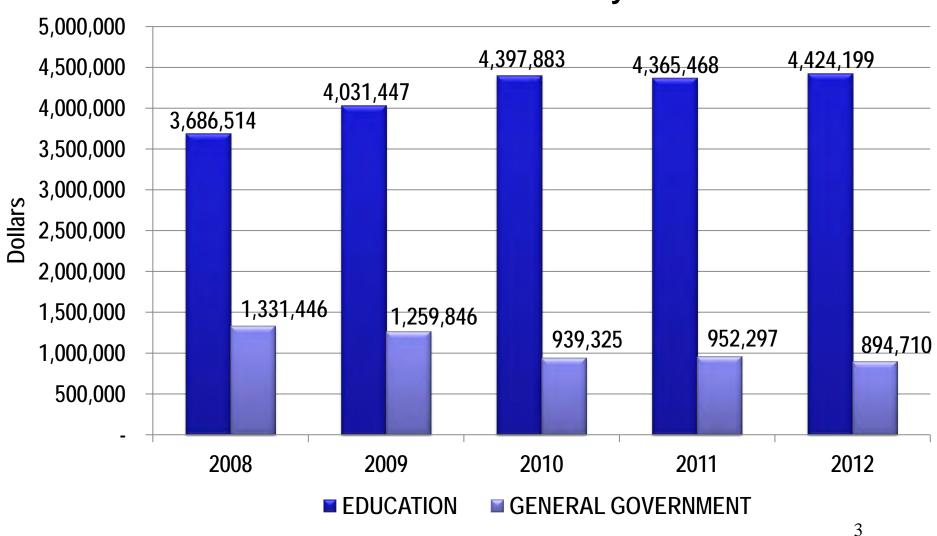
Revenue

Fund Operating Budget Entirely with Renewable Revenue from:

- State Aid
- Local Receipts
- Taxation
- Other Available Funds



5 Year State Aid History









Unemployment Rates Massachusetts and U.S. 10/2010 - 10/2011



"Any deficit reduction action by Congress – or automatic cuts – are expected to have an impact on state and local governments across the nation and will shape what the governor includes in his budget recommendation for fiscal 2013." John Robertson of MMA



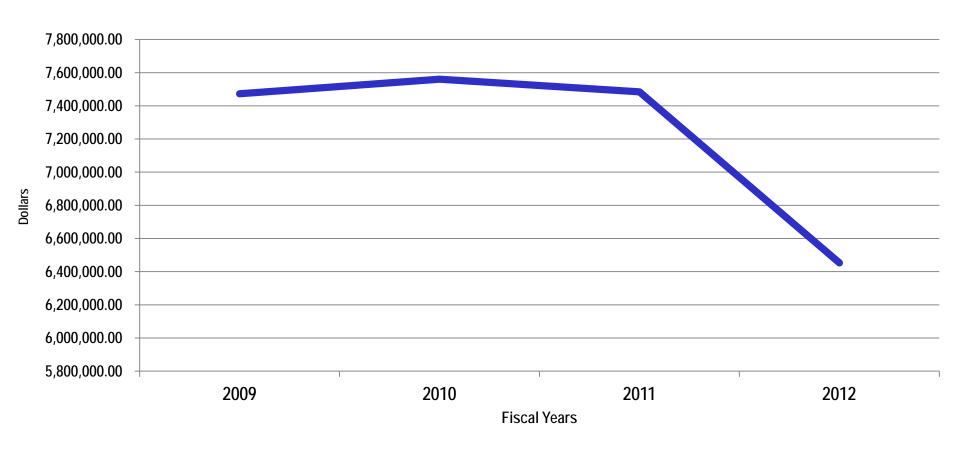
Local Receipts

• 11% of Revenues Used to Balance Budget

Local Receipts Include:

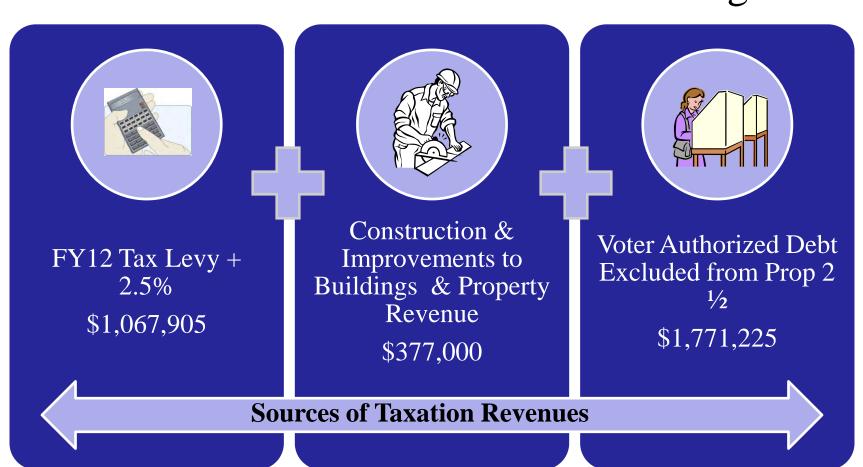
• Fees, Licenses & Permits, Rentals, Transfer Station Revenue, Beach Revenue, Ambulance Revenue, Crematory Revenue, Motor Vehicle Excise, etc.

Local Receipts History

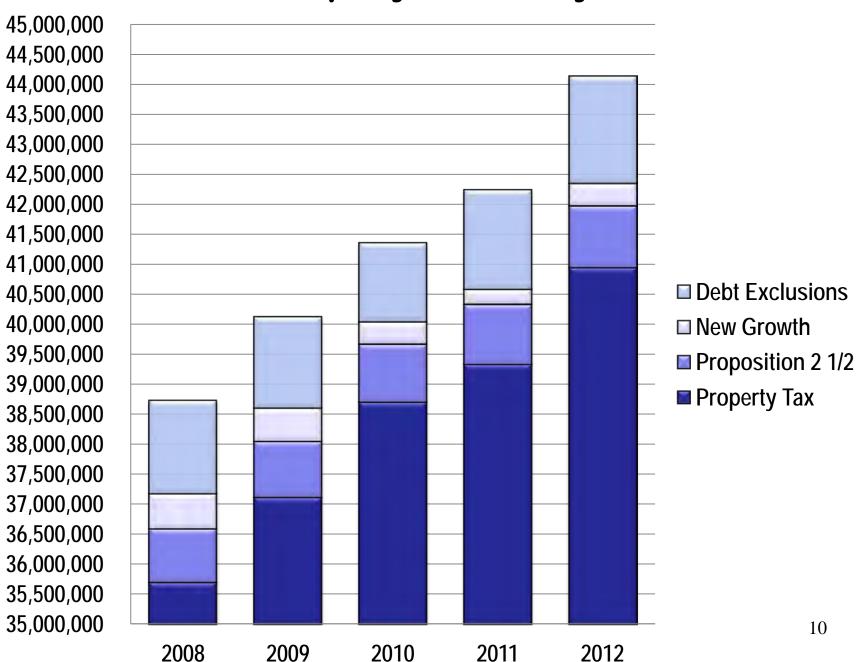


Taxation

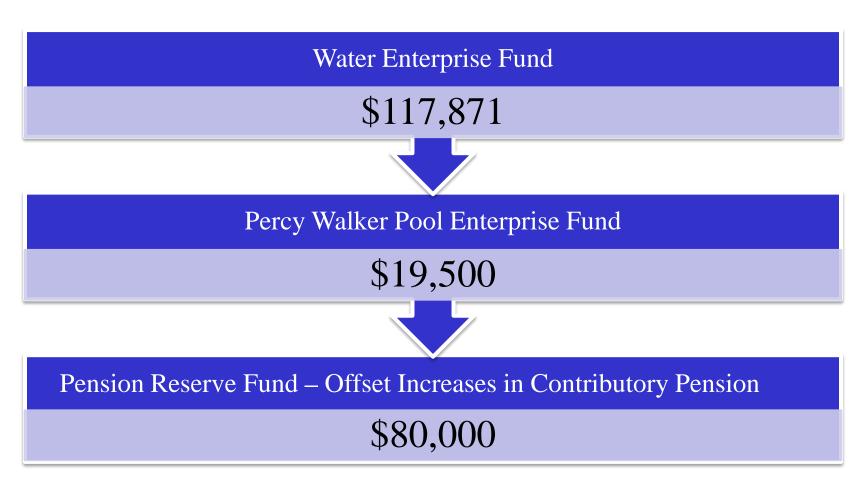
• 80% of Revenues Used to Balance Budget



Property Tax History



Other Available Funds



EXPENSES	FY 12 BUDGET	FY 13 DEPT REQ	FY 13 FIN DIR	FY 13 TN MGR	% Change	Dollar Change
General Government	2,196,513	2,230,657	2,232,710	2,232,710	1.6%	36,197
Public Safety	6,151,397	6,466,189	6,424,726	6,424,726	4.4%	273,329
Education	28,946,458	29,548,310	29,548,310	29,548,310	2.1%	601,852
Public Works	3,782,287	3,832,383	3,800,483	3,800,483	0.5%	18,196
Library & Recreation	1,339,447	1,368,579	1,368,059	1,368,059	2.1%	28,612
Human Services Member Benefits &	565,597	577,876	577,227	577,227	2.1%	11,630
Insurance	9,610,311	10,024,082	10,218,608	10,218,608	6.3%	608,297
Debt Service	<u>2,364,325</u>	<u>2,613,090</u>	<u>2,546,665</u>	<u>2,546,665</u>	<u>7.7%</u>	<u>182,340</u>
TOTAL:	54,956,335	56,661,166	56,716,787	56,716,787	3.2%	1,760,452

Expansion Human Resources Department Facilities Manager – Add to Personnel Plan **MA Municipal Health Reform Ramifications** Other Post Employments Benefits(O.P.E.B.) – Establish Irrevocable **Trust** Fire & Police Station, Crematory, Co-Located Middle-High School -**Construction & Completion** Powder Point Bridge – Major Repairs Necessary







Remodeled Fire Station







Preliminary Budget FY13

\$56,716,787

Operating Budget Net of Fixed Costs

• Up \$969,816 or 2.26%

Operating Budget in Entirety

• Up \$1,760,452 or 3.2%

Debt Service

• Up \$182,340 or 7.7%

Roll Off Existing Debt

Add \$268,500 to Debt

FEPA Mandate
Cumbersome
Permitting

Process

Cost of \$50,000

Increase of \$263,603

Mitigate
Increase by 2%

- Pay by 7/1

Transfer \$80K
to Pension
Reserve Fund

5% Increase
11.85% of Total
Budget
% Is Less than
State Average of
15%

Capital Improvement

 Capital Improvement Program Aimed at Maintaining, Replacing and Improving Buildings & Equipment

- Departments Submitted \$2,650,000 Capital Requests
- \$1,303,927 of FY12 Capital Projects Funded
- Provide Minimum of \$1,000,000 from Free Cash



Enterprise Funds

Water

- Decrease Nearly \$80,000 or 3.2%
- Debt Budget Decrease\$115,085
- \$500,000 Retained
 Earnings Dedicated
 Toward Capital
 Improvements

Pool

- FY11 1st Year Completed
- Budget Down \$8,100

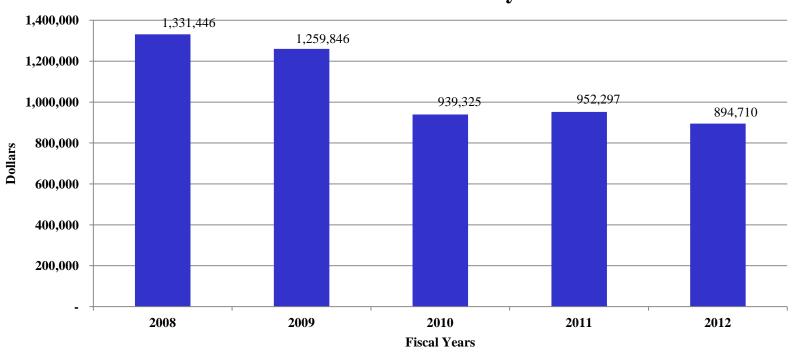








5 Year State Aid History



■ GENERAL GOVERNMENT